Financial Statements and Supplementary Information

June 30, 2010

(With Independent Auditors' Report Thereon)

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### INDEPENDENT AUDITORS' REPORT

To the Board of Directors CSU Fullerton, Auxiliary Services Corporation Fullerton, California

We have audited the accompanying statement of financial position of CSU Fullerton Auxiliary Services Corporation (a California State University Auxiliary Organization) (ASC) as of June 30, 2010, and the related statements of activities, changes in net assets, and cash flows for the year then ended. These financial statements are the responsibility of the ASC's management. Our responsibility is to express an opinion on these financial statements based on our audits. The prior year summarized comparative information has been derived from the Organization's June 30, 2010 financial statements and, in our report dated September 2, 2010 we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ASC as of June 30, 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated September 7, 2010, on our consideration of ASC's internal control over financial reporting and our tests of compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and important for assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information included in schedules on pages 22 – 35 is presented for purposes of additional analysis and is not required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* and is not a required part of the basic financial statements. Guzman & Gray CPAs

Long Beach, California September 7, 2010

### Statement of Financial Position

June 30, 2010

(With comparative financial information for the year ended June 30, 2009)

Assets	Total 2010	Total 2009
Current assets:		
Cash and cash equivalents Investments	\$ 13,941,187 6,103,361	\$ 11,926,659 5,271,870
Accounts receivable:		
Sponsored programs	2,124,057	2,059,520
Other receivables	1,071,106	879,239
Less allowance for doubtful accounts	(477,830)	(406,151)
Total accounts receivable, net	2,717,333	2,532,608
Inventories	3,111,872	4,274,659
Capital lease receivable, current portion	385,000	635,000
Due from affiliates, current portion	416,188	163,436
Other current assets	189,098	4,417
Total current assets	26,864,039	24,808,649
Property, plant, and equipment:		
Land	3,078	3,078
Building and improvements	582,870	582,870
Equipment, furniture, and fixtures	6,161,157	5,729,279
Leasehold improvements	9,980,791	9,508,370
	16,727,896	15,823,597
Less accumulated depreciation and amortization	(12,219,401)	(11,334,719)
Total property, plant, and		
equipment, net	4,508,495	4,488,878
Other assets:		
Restricted cash – debt reserve	0	2,231,000
Restricted cash – debt service	0	2,208,118
Due from affiliates, net of current	17,334,447	17,929,094
Capital lease receivable, net of current	27,860,000	22,313,333
Annuity and life estate investments	437,739	385,595
Total other assets	45,632,186	45,067,140
Total assets	\$ 77,004,720	\$ 74,364,667

### Statement of Financial Position

June 30, 2010

(With comparative financial information for the year ended June 30, 2009)

Liabilities and Net Assets		Total 2010		Total 2009
Current liabilities:				
Accounts payable	\$	2,146,016	\$	2,937,932
Accrued liabilities		1,990,913		1,981,466
Accrued interest payable		243,266		768,349
Receipts in excess of expenditures on				
sponsored programs		3,395,961		2,957,040
Deposits held in custody for others		183,826		4,322,154
Current portion of notes payable		540,000		685,000
Current portion Post retirement benefit		78,185		68,155
Current portion of annuity and unitrust		23,858		19,262
Total current liabilities		8,602,025		13,739,358
Noncurrent liabilities:		_		
Noncurrent portion of notes payable		43,562,296		39,326,000
Noncurrent portion Post retirement benefit		4,560,874		3,354,128
Noncurrent portion of unitrust liabilities	-	280,379		246,301
Total noncurrent liabilities		48,403,549		42,926,429
Total liabilities		57,005,574		56,665,787
Net assets:				
Unrestricted net assets		19,865,644		17,575,054
Temporarily restricted – remainder				
interest for support of Auxiliary services		133,502		123,826
Total net assets		19,999,146		17,698,880
Total liabilities and net assets	\$	77,004,720	_\$_	74,364,667

Statement of Activities Year ended June 30, 2010

Revenues, gains, and other support: Enterprise Activities:	_	Unrestricted		Temporarily Restricted	_	Total
Sales	\$	21,577,380	\$		\$	21,577,380
Commissions, Fees, Other	•	1,640,931	-		*	1,640,931
Total Enterprise Activities	-	23,218,311	_		-	23,218,311
Programs Activities:	-	23,210,311	-		-	23,210,311
Grants and Contracts		16,408,490				16,408,490
University support programs		2,428,136				2,428,136
University Extended Education programs		4,479,963				4,479,963
Total Programs Revenue	-	23,316,589	-		-	23,316,589
General activities:	-	20,010,000	-		-	20,010,000
Rental property		4,873,172				4,873,172
Investment Income		107,323				107,323
Net unrealized and realized gains on Investment		857,925				857,925
Charitable remainder trust investment income				73,479		73,479
Administrative Fees and Other Revenue		2,799,772				2,799,772
Total General Fund Activities	-	8,638,192	_	73,479	-	8,711,671
Total revenues and support		55,173,092		73,479		55,246,571
Net assets released from restrictions		63,803		(63,803)		-
Total support and revenue and net assets released from restrictions		55,236,895		9,676		55,246,571
Expenses and other changes						
Enterprise Activities:						
Bookstores		15,694,385				15,694,385
Dining services		5,885,836				5,885,836
Total Enterprise Activities	-	21,580,221	-		-	21,580,221
Programs Activities:	_	•	_		_	-
Grants and Contracts		16,408,490				16,408,490
University support programs		2,851,494				2,851,494
University Extended Education programs		4,424,664				4,424,664
Chartable reminder trust expenses	_	63,803				63,803
Total programs expenses	_	23,748,451	_		_	23,748,451
General expenses:						<u>-</u>
Rental Property Expense		4,173,053				4,173,053
Administrative	_	4,962,429	_		_	4,962,429
Total General expense	_	9,135,482	_		_	9,135,482
Designated expense		562,094				562,094
Total expenses	-	55,026,248	-	-	-	55,026,248
Increase (Decrease) in net assets from operating activities		210,647		9,676		220,323
Non-operating activities:						
Other income recognizing university support programs		4,188,697				4,188,697
Pension-related changes other than net periodic pension cost	t	(15,758)		-		(15,758)
Loss on defeasement of 2000A and 2000B bonds		(2,092,996)				(2,092,996)
Total Nonoperating acitvities:	_	2,079,943	_	-	_	2,079,943
Change in net assets		2,290,590		9,676		2,300,266
Net assets at beginning of year		17,575,054		123,826		17,698,880
	<b>\$</b> -	19,865,644	<b>\$</b>	133,502	ς-	19,999,146
Net assets at end of year	Ψ=	17,003,044	4=	133,302	Φ=	17,777,170

Statement of Activities Year ended June 30, 2009

Revenues, gains, and other support:	Unrestricted	Temporarily Restricted	Total
Enterprise Activities: Sales	23,704,706	\$	\$ 23,704,706
Commissions, Fees, Other	1,583,631	Ψ	1,583,631
Total Enterprise Activities	25,288,337		25,288,337
Programs Activities:			
Grants and Contracts University support programs	17,663,206		17,663,206
University Extended Education programs	4,274,956		4,274,956
Total Programs Revenue	21,938,162	-	21,938,162
General activities:		<del></del>	
Rental property	4,958,566		4,958,566
Investment Income	26,006		26,006
Net unrealized and realized gains on Investment Charitable remainder trust investment income	(1,044,767)	(21,476)	(1,044,767)
Administrative Fees and Other Revenue	2,830,009	(21,470)	(21,476) 2,830,009
		(21.170)	
Total General Fund Activities	6,769,814	(21,476)	6,748,338
Total revenues and support	53,996,313	(21,476)	53,974,837
Net assets released from restrictions	-		
Total support and revenue and net assets released from restrictions	53,996,313	(21,476)	53,974,837
Expenses and other changes			
Enterprise Activities:			
Bookstores	17,151,313		17,151,313
Dining services	6,292,631		6,292,631
Total Enterprise Activities	23,443,944		23,443,944
Programs Activities:			-
Grants and Contracts	17,663,206		17,663,206
University support programs	-		-
University Extended Education programs	4,963,366		4,963,366
Chartable reminder trust expenses  Total programs expenses	22,626,572		4,963,366
· · · · · · · · · · · · · · · · · · ·	22,020,372		4,903,300
General expenses: Rental Property Expense	4,296,966		4,296,966
Administrative	3,554,656		3,554,656
Total General expense	7.851,622		7,851,622
Designated expense	517,052		517,052
Total expenses	54,439,190		54,439,190
Increase (Decrease) in net assets from operating activities	(442,877)	(21,476)	(464,353)
	( , )	(==,)	(101,500)
Non-operating activities:  Other income recognizing university support programs Pension-related changes other than net periodic pension cost Loss on defeasement of 2000A and 2000B bonds	12,389		12,389
Total Nonoperating acityities:	12,389	-	12,389
Change in net assets	(430,488)	(21,476)	(451,964)
Net assets at beginning of year	18,005,542	145,302	18,150,844
Net assets at end of year	17,575,054	\$ 123,826	\$ 17,698,880

Statement of Changes in Net Assets

Year ended June 30, 2010 (With comparative financial information for the year ended June 30, 2009)

	General	Designated	Buildings Fund	Auxiliary Enterprises	Univ. Support Programs	Quasi- endowment	Quasi- Total endowment Unrestricted	Temporary Restricted	Total 2010	Total 2009
Net assets at beginning of year \$	5,530,708	1,271,207	4,588,724	5,885,185	0	299,230	17,575,054		17,698,880	18,150,844
Change in net assets	(1,407,041)	(313,860)	(1,392,874)	1,638,091	(423,359)	936	(1,898,107)		(1,888,431)	(451,964)
Transfer and reclassifications		325,000		(325,000)	4,188,697		4,188,697		4,188,697	0
Designations from other classifications 2,073,264 Net assets at end of vear \$ 6,196,931	s 2,073,264 \$ 6 196 931	64 0	3 195 850	(2,073,264)	0 375 338	300 166	300 166 19 865 644	0	10 000 146	0
			23-12-12-1	2) the 5 > + ee	2,100,000	200,100	17,000,011	100,000	17,777,110	11,076,000

### Statement of Cash Flows

### Year ended June 30, 2010

(With comparative financial information for the year ended June 30, 2009)

(With comparative interiors information for the year		2010		2009
Cash flows from operating activities:				
Change in net assets	\$	2,300,266	\$	(451,964)
Adjustments to reconcile change in net assets to net cash and				, , ,
cash equivalents provided by operating activities:				
Depreciation and amortization		884,683		898,256
Realized and unrealized (gain) loss on investments		(931,404)		1,063,593
Gain on the sale of equipment		(50.144)		(18,706)
Decrease (increase) in value of annuity and life estate investments Changes in assets and liabilities:		(52,144)		69,414
Decrease (increase) in accounts receivable		(184,725)		296,051
Decrease (increase) in inventories		1,162,787		(1,096,421)
Decrease (increase) in other current assets		65,319		(34,331)
Decrease (increase) in restricted cash		4,439,118		820,540
Increase (decrease) in accounts payable		(1,316,999)		560,587
Increase (decrease) in post retirement benefit		1,216,776		405,870 (344,744)
Increase (decrease) in accrued liabilities Increase (decrease) in receipts in excess of expenditures		9,447		(344,744)
on specific sponsored programs		438,921		(356,572)
Increase (decrease) in deposits held in custody for others		(4,138,328)		37,512
•	-	(1,100,000)	_	0.,012
Net cash and cash equivalents provided by		2 002 717		1 040 005
operating activities	-	3,893,717	_	1,849,085
Cash and cash equivalents from investing activities:				
Purchase of fixed assets		(904,300)		(995,803)
Proceeds from sale of fixed assets		-		18,706
Purchase /Sales of investments net of (gain)/ loss	_	99,913	_	118,309
Net cash and cash equivalents used in				
investing activities	_	(804,387)		(858,788)
Cash and cash equivalents from financing activities:				_
Payments on bonds and capital lease obligations		(685,000)		(605,000)
Decrease (increase) in due from affiliates		341,895		(14,328,772)
Decrease (increase) in capital lease receivable		(5,546,667)		635,000
Increase (decrease) in bond payable		4,776,296		14,341,000
Increase (decrease) in annuity and unitrust payable		38,674		(47,938)
	-		_	(11,4223)
Net cash and cash equivalents used in financing activities		(1,074,802)		(5,710)
Net increase in cash and cash equivalents	_	2,014,528		984,587
Cash and cash equivalents at beginning of year		11,926,659		10,942,072
Cash and cash equivalents at end of year	\$	13,941,187	\$_	11,926,659
Supplemental disclosure of cash flow information:	•			
Cash paid during the year for interest	\$	1,459,773	\$	1,491,323
Cash paid during the jour for interest	Ψ:	1,107,110	*=	.,.,,,,,,,
Cash paid during the year for income taxes	=	None	_	None

### Notes to Financial Statements June 30, 2010

### (1) Organization

CSU Fullerton Auxiliary Services Corporation (ASC) is a nonprofit California corporation that is an auxiliary organization of California State University, Fullerton (the University). ASC assists the University in various activities, including developing and administering research and educational grants and contracts, managing bookstore, food services, college park building operations, and administering various educationally-related functions, special programs, and other activities.

### (2) Summary of Significant Accounting Policies

A summary of ASC's significant accounting policies applied in the preparation of the accompanying financial statements follows:

### (a) Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting.

### (b) Basis of Presentation

The financial statements of ASC have been presented in accordance with the *Auditing and Accounting Guide for Not-For-Profit Organizations* issued by the American Institute of Certified Public Accountants. Accordingly, net assets of ASC and changes therein are classified and reported as follows:

### **Unrestricted Net Assets**

Unrestricted net assets include all net assets that are not subject to donor-imposed restrictions and can be expended for any purpose in performing the primary function of ASC. Restricted assets received and expended in the fiscal year are accounted for as unrestricted activities. ASC groups its assets, liabilities, revenues, and expenses into certain classifications within unrestricted net assets. A description of each classification follows:

### General

"General" contains those transactions not included in other classifications. This classification includes administrative functions as well as sponsored programs' activity. Sponsored programs' activity includes research and educational grants and contracts from government and private institutions, as well as the non-credited University's Extended Education Program.

### Designated

"Designated" represents the activity of certain assets which ASC's Board of Directors has set aside for specific purposes.

### **Buildings Fund**

"Buildings Fund" activities represent transactions related to the lease financing transactions of the College Park and Police building, as well as related expenditures

Notes to Financial Statements
June 30, 2010

### (2) Summary of Significant Accounting Policies (continued)

### **Auxiliary Enterprises**

"Auxiliary Enterprises" represent transactions related to ASC's ongoing revenue producing, self-supporting activities that are conducted in support of the University's activities. It is ASC's policy to record and group all of the enterprise activities' administrative expenses as part of the "general" classification. The enterprise activities consist primarily of the activities of the bookstore and food service operations at the University.

### **University Support Programs**

"University Support Programs" represent self-sustaining programs that are conducted in support of the University's activities. ASC has entered into agreements with the University's various colleges to carry out the activities of these programs. These programs consist primarily of Centers, Institutes, Conferences, and Workshops operations at the University. These programs are responsible for providing delivery of noncredit, instructionally related programs and services provided by ASC. Therefore ASC is obligated to report these revenues and expenses. Consequently, ASC recognized a \$4,188,697 increase in net assets for prior year University support programs in the year ended June 30, 2010.

### **Assets Held in Custody of Others**

Funds held by ASC on behalf of University-affiliated ancillary organizations are recorded within the statements of financial position as deposits held in custody. ASC is acting as an agent for the transactions of these units, and the revenue and expense activity of the organizations is not recorded.

### **University Extended Education**

ASC has entered into a contract with the University's Extended Education Program. This program is responsible for providing delivery of noncredit, instructionally related programs and courses provided by ASC. For fiscal year 2010, net income totaling \$55,299 is included in the statement of activities under the general funds activities.

### **Quasi-Endowments**

"Quasi-endowment" accounts primarily represent transactions that the ASC's Board of Directors has designated as income-producing investments, where the principal is not to be used to support general activities of ASC. Such assets have no donor-imposed restrictions or the restrictions have already expired.

### **Temporarily Restricted Net Assets**

Temporarily restricted net assets are net assets whose use is limited by either donor-imposed time restrictions or purpose restrictions. Time restrictions require resources to be used in a certain period or after a specified date. Purpose restrictions require resources to be used for a

Notes to Financial Statements

June 30, 2010

specific purpose. ASC groups its assets, liabilities, revenues, and expenses into a certain classification within temporarily restricted net assets as follows:

### (2) Summary of Significant Accounting Policies (continued)

### **Endowments**

"Endowment" accounts include gifts made to ASC for which donor-imposed restrictions have not been met. These gifts are typically in the form of charitable remainder trusts or charitable annuities received by ASC. The assets are recorded at fair value, with both a corresponding liability representing the amounts due to the annuitant and net assets representing the remainder interest that will ultimately revert to ASC. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

### **Permanently Restricted Net Assets**

Permanently restricted net assets are net assets that are subject to donor-imposed restrictions that the principal be maintained in perpetuity and invested for the purposes of providing a permanent source of income. ASC had no permanently restricted net assets as of June 30, 2010.

### (c) Grants and Contracts

ASC serves as administrator for the University various grants and contracts awarded by both governmental and private institutions. Contractual and earned receivables from grants and contracts activities totaled \$2,124,057 for June 30, 2010 and are shown in the accompanying statement of financial position as sponsored programs receivables. Amounts received by ASC in excess of expenditures totaling \$3,395,961, for June 30, 2010 are presented in the accompanying statement of financial position as receipts in excess of expenditures on sponsored programs. Support received under grants and contracts is recorded as revenue as it is earned through expenditures in accordance with the agreements. Grants and Contracts are subject to review by the grantor.

### (d) Cash and Cash Equivalents

Cash and cash equivalents consist primarily of investments in the State Treasurer's Local Agency Investment Fund (LAIF), fixed income securities, and deposits at financial institutions. ASC considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

### (e) Concentration of Credit

ASC maintains its cash accounts with several major commercial banks and financial institutions and is exposed to credit risk for amounts exceeding amounts insured by the Federal Deposit Insurance Corporation. In addition, the majority of the investment portfolio at June 30, 2010 was held by Local Agency Investment Fund. ASC has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk for cash and cash equivalents.

Notes to Financial Statements
June 30, 2010

### (2) Summary of Significant Accounting Policies (continued)

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### (f) Receivables

"Receivables" are primarily comprised of reimbursements for grants and contract expenditures according to contractual agreements, amounts due from various University departments for bookstore sales, and catering services.

Accounts receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and credit to accounts receivable. Changes in the valuation allowance have not been material to the financial statements.

### (g) Investments

ASC accounts for investments in equity securities with readily determinable fair values, investments in debt securities, and investments in real estate at fair value, with gains and losses included in the statement of activities. Gains and losses on investments are reported in the statement of activities as increases or decreases in unrestricted net assets, unless their use is temporarily or permanently restricted by donor-imposed stipulations.

### (h) Inventories

ASC accounts for inventories using the retail-inventory method of accounting, at the lower of cost (first-in, first-out method) or market. Inventories consist of books, computers, supplies, clothing and food.

### (i) Property, Plant, and Equipment

Fixed assets are stated at cost or, if donated, at their estimated fair market value at the date of donation. Betterments that materially prolong the life of assets are capitalized. Repairs and maintenance that do not prolong the life of assets are expensed currently. Depreciation and amortization for the year ended June 30, 2010 was \$884,683.

Depreciation and amortization are calculated on the straight-line method and are based upon the estimated useful lives of the assets, which range from three to ten years. Leasehold improvements are amortized using the straight-line method over their estimated useful lives or the term of the lease, whichever is shorter.

Notes to Financial Statements
June 30, 2010

### (2) Summary of Significant Accounting Policies (continued)

### (i) Estimates

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from those estimates.

### (k) Income Taxes

ASC is exempt from federal income and California franchise taxes under Sections 501(c)(3) of the Internal Revenue Code and 23701(d) of the California Revenue and Taxation Code, respectively. No income tax provision has been recorded as the net income, if any, from unrelated trade or business, in the opinion of management, is not material to the financial statements taken as a whole.

### (1) Comparative Data/Reclassification

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with ASC's financial statements for the year ended June 30, 2009. Certain reclassifications have been made to assist in comparability.

### (m) Functional Expense

ASC's expenses were allocated between programs and management as follows:

Program	\$ 50,063,819
Management	 4,962,429
Total Expenses	\$ 55.026.248

### (o) Recent Accounting Pronouncement

The Financial Accounting Standards Board ("FASB") implemented the FASB Accounting Standards Codification (Codification) effective July 1, 2009. The codification has become the source of authoritative Generally Accepted Accounting Principles ("GAAP") recognized by FASB to be applied to nongovernmental entities. On the effective date of Codification, the Codification superseded all then existing accounting and reporting standards. All other nongrand-fathered accounting literature not included in the Codification has become nonauthoritative. References to GAAP included in the FASB Codification are noted as Accounting Standards Codification ("ASB").

Notes to Financial Statements
June 30, 2010

### (2) Summary of Significant Accounting Policies (continued)

In July, 2006, the Financial Accounting Standers Board issued Financial Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, subsequently included in the Codification as ASC 740. ASC 740 establishes standards for the recognition of income taxes for tax positions taken in income tax returns. Management has determined that there is no effect on the financial statements.

In May 2009, the FASB issued FASB ASC 855, Subsequent Events. FASB ASC 855 establishes general standards of accounting for and disclosures of events that occur after the statement of financial position date but before financial statements are issued or are available to be issued. Among other things, SFAS requires the disclosure of the date through which an entity has evaluated subsequent events and the basis for that date. FASB ASC 855 is effective for interim or annual financial periods after June 15, 2009. This statement did not have an effect on ASC's financial statements. In connection with the adoption of FASB ASC 855, ASC has evaluated subsequent events through September 7, 2010 (the date the report was made available) for the year ended June 30, 2010.

Notes to Financial Statements
June 30, 2010

### (3) Bonds Payable/Capital Lease Receivable

- The CSU Fullerton Auxiliary Services Corporation, issued Auxiliary Organization Revenue (a) Bonds, \$18,990,000 Series 2000A and \$9,275,000 Series B remarketed bonds to provide conduit financing for the acquisition of a ten-story office building adjacent to the University. On March 1, 2010, ASC entered into a loan agreement with the State of California, acting through the Board of Trustees of the California State University (Board), to refund and defease the 2000A and 2000B bond. The board assisted ASC by issuing its System Revenue Bonds Series 2010A (SRB 2010A) and depositing \$23,628,147 into an irrevocable escrow account to redeem the 2000A and 2000B series bonds maturing in 2030. Bonds 2000A and 2000B are considered defeased and are not recorded on the financial statements. SRB 2010A loan amount of \$22,040,000 bears interest at a varying rate which has averaged 3.70% annually. Loan payments are due and payable on May1 and November 1 of each year, commencing November 1, 2010, through and including November 1, 2030. The term of the related capital lease agreement between ASC and the University is 30 years during which time the University will be obligated to make rental payments to ASC at estimated market value amounts, or at least amounts sufficient to pay regularly scheduled debt service including interest on the bonds. Accordingly, ASC has recorded a capital lease receivable of \$22,040,00 (current portion: \$280,000; long term: \$21,760,000) representing the \$22,040,000 notes payable liability less \$280,000 current portion Title to the Office Building will be transferred to the University upon the retirement or defeasance of all the outstanding bonds. The Interest expense on the SRB 2010A loan for the year ended June 30, 2010 was \$253,369.
- During fiscal year 2008-2009 the CSU Fullerton Auxiliary Services Corporation agreed to (b) support the CSUF Housing Authority in financing the loans used to acquire the University Heights project (consisting of 42 paired units in 21 buildings on a 3 acre site approximately 3 miles west of the campus in Fullerton, California) and the Creekside project, an off campus housing development in La Habra, California (consisting of 20 refurbished condominiums). On November 19, 2008 ASC entered into an a loan agreement with the State of California, acting through the Board of Trustees of the California State University (Board) to relieve the Housing Authority financial obligation. The Board assisted ASC by issuing a bond anticipated note (that will be used to secure certain commercial paper notes) in the principal amount of \$15,290,000. The loan bears interest at a varying rate which has averaged 0.37% annually. The principal balance of the loan is to be paid in full by 2019. The term of the related loan agreement between ASC and the CSUF Housing Authority will obligate the Housing Authority to make payments upon the sales of the project assets or receipt of leasing revenue to cover ASC's loan commitment.
- (c) On April 1, 2008, the CSU Fullerton Auxiliary Services Corporation simultaneously entered into a ground and facilities lease agreement (as lessee) and a sublease agreement (as lessor) with the State of California, acting through the Board of Trustees of the California State University (Board), to finance the construction of a one-story building on the campus of California State University Fullerton that will provide administrative and operational space for a police station and related facilities. Both lease agreements have a term of 30 years. The Board assisted ASC by issuing its System Revenue Bond 2008A in the principal amount

Notes to Financial Statements
June 30, 2010

### (3) Bonds Payable/Capital Lease Receivable (continued)

of \$6,305,000. The bond bears interest at a varying rate averaging 4.25%. The principal balance of the loan is to be paid in full by 2038.

Future minimum payments on the bonds and loan are as follows:

Year Ending June 30:	Principal	Interest
2011	\$ 540,000	1,447,885
2012	1,179,314	1,370,048
2013	1,207,157	1,345,170
2014	1,262,157	1,312,906
2015	1,322,156	1,273,760
2016-2020	18,399,785	5,491,487
2021-2025	6,870,785	4,070,000
2026-2030	8,710,785	2,228,125
2031-2035	3,145,157	596,750
2036-2039	1,465,000	151,125
	\$ 44,102,296	19,287,256

### (4) Investments

ASC investments are generally equity securities and publicly traded debt and are recoded at fair market value. Investments include the following at June 30, 2010:

	_	2010	2009
Investments:			
Equity securities	\$	3,200,588	2,271,426
Common Fund Equity		1,778,189	1,571,593
Mutual fund		104,738	44,062
Annuities		346,195	323,546
Corporate Debt Securities		296,661	313,308
Other short-term investments	_	376,990	747,935
Total	\$	6,103,361	5,271,870
Annuity & Life Estate Investments:		2010	2009
Cash	\$ -	1,428	2,653
Equity Securities		222,713	195,941
Money Market Funds		9,445	6,473
Mutual Funds		54,656	47,017
Debt Securities		46,479	38,372
Annual Fixed Allocation	_	103,018	95,139
Total	\$	437,739	385,595

Notes to Financial Statements
June 30, 2010

### (4) Investments (continued)

Investment return for the year ending June 30, 2010:

Realized gains and losses	\$	68,230
Interest income and dividends	_	107,323
Total	\$	175,553
Unrealized gains and losses on Investments	\$ _	789,695

### (5) Deferred Compensation Plan

The Teachers Insurance and Annuity Association College Retirement Equities Fund (TIAA-CREF) program is a tax-sheltered annuity program qualified under IRS Code Section 403(b). This is a defined contribution type plan under which an employee contributes 5% and ASC contributes 8% of an employee's annual salary to an account established for that employee. An option made available July 1997 allows the employee and employer to contribute an additional 2% and 4%, respectively. Both employee and ASC contributions are 100% vested when the contributions are made. The contributions accumulate earnings in an account on a tax-deferred basis, while the employee remains employed.

On termination of employment each employee is entitled to the balance of his or her account. Employees can also choose to contribute additional funds into TIAA-C Supplemental Retirement Annuity Certificates (457(b). Employee deferrals are limited to \$20,500 per employee per year in aggregate for the 403(b) plan, and \$15,500 maximum deferral limit for the 457(b) plan. It is the policy of ASC to fund benefit costs as they are incurred. Total benefit expense for the year ended June 30, 2010 was \$438,718.

### (7) Postretirement Health Benefit Plan

In addition to ASC's employer defined contribution plan, ASC provides lifetime postretirement medical coverage to employees who satisfy certain eligibility requirements. Retirees receive the same monthly allowance toward the cost of coverage as active employees.

The following table summarizes ASC's accrued postretirement benefit cost recorded in accrued liabilities in the accompanying statement of financial position at June 30, 2010 and 2009:

	<u>2010</u>	<u>2009</u>
Change in benefit obligation		
Benefit obligation at beginning of year	3,422,283	3,016,413
Service cost	164,045	150,219
Interest cost	210,392	192,844
Amendments	N/A	N/A
Actuarial loss	920,524	130,962
Acquisition	N/A	N/A
Benefits paid	<u>(78,185)</u>	(68,155)
Benefit obligation at end of year	4,639,059	<u>3,422,283</u>

### Notes to Financial Statements June 30, 2010

### (7) Postretirement Health Benefit Plan (continued)

Change in plan assets		
Fair value of plan assets at beginning of year	0	0
Actual return on plan assets	0	0
Acquisition	N/A	N/A
Employer contribution	0	0
Plan participants' contributions	0	0
Benefits paid	$\frac{0}{0}$	$\frac{0}{0}$
Fair value of plan assets at end of year	<u>U</u>	<u>0</u>
	2010	2009
Funded Status	<u> 2010</u>	2005
Benefit Obligation at June 30	4,639,059	3,422,283
Unrecognized net Transition Obligation	86,702	104,041
Unamortized prior service cost	0	0
Unrecognized net actuarial (gain)/loss	1,825,407	937,980
Accrued benefit cost	2,726,950	2,380,262
Measurement date	06/30/2010	06/30/2009
Funded status at end of year	(4,639,059)	(3,422,283)
N. d. David Ha David Cond		
Net Periodic Benefit Cost Service Cost	164,045	150,219
Interest Cost	210,392	192,844
Expected return on plan assets	0	0
Amortization of Transition Obligation	17,339	17,339
Amortization of prior service cost	0	0
Amortization of net (gain) loss	<u>33,097</u>	<u>29,728</u>
Net periodic benefit cost	424,873	390,130
Assumptions		
Weighted-average assumptions used to determine		
benefit obligations at June 30	<u>2010</u>	<u>2009</u>
Discount Rate	5.50%	6.25%
Expected long-term return on plan assets	N/A	N/A
Rate of compensation increase	N/A	N/A

Notes to Financial Statements
June 30, 2010

### (7) Postretirement Health Benefit Plan (continued)

For measurement purposes the 2010 weighted average assumptions used to determine the Health care cost trend rate is 7.60%, decreasing gradually to 5.50% in 2018 and remain at that level thereafter. The health care cost trend rate assumption has a significant effect on the amounts reported.

ASC does not expect to contribute any funds to the plan during the next fiscal year. The following table contains annual projections for postretirement costs.

Projected Cost	
2010	\$ 116,073
2011	130,078
2012	145,424
2013	160,413
2014	169,949
Total	721,938
In aggregate for the next five years thereafter	1,062,832
	\$ 1,784,769

### (8) Designated Net Assets

ASC designated unrestricted net assets for specific purposes. The following are the unexpended net asset balances that have been designated for specific purposes by the Board of Directors as of June 30, 2010:

	 2010
Working Capital	\$ 2,177,000
Capital Replacement	3,623,000
Current Operations	200,000
Natural Disaster	 200,000
Total	\$ 6,200,000

### (9) Operating Lease Commitments

The ASC has various land and facilities operating leases, from both the University and Associated Students, Inc. These lease agreements are renegotiated periodically. Among other provisions, the leases require that ASC make payments based upon various percentages of net income received. ASC makes rental payments for various facilities. The rental expense for the year ended June 30, 2010 was \$252,436.

Notes to Financial Statements
June 30, 2010

### (9) Operating Lease Commitments (continued)

Future minimum payments under operating lease agreements at June 30, 2010 are as follows:

Year	ending	June	30.	2010:
ı Çai	CHAIR	Julic	vv.	2010.

2011	\$ 1,235,683
2012	1,540,758
2013	1,561,509
2014	1,582,628
2015	1,604,123
Total	\$ 7,524,701

### (10) Commitments and Contingencies

- (a) On June 16, 2005, the Board of Directors approved a loan request of \$3,500,000 to the University to assist in the funding of the construction of the College of Business and Economics building. The loan funds were transferred to the University on November 15, 2007. From the time of Board approval to the time of loan funds transferred, ASC accumulated in excess of \$500,000 to apply to the loan balance from various sources. This amount was applied to the principle amount on the first scheduled payment. The loan is to be retired as quickly as possible, but no later than December 31, 2021. The loan is collateralized by the University committing to a minimum repayment of \$375,000 per year. Loan payments shall consist of all available concession commissions, beverage marketing funds, and any additional funds required to bring the loan payment amount up to at least \$375,000 yearly. Interest on the loan shall be 0.5% above Local Agency Investment Fund, adjusted semi-annually on June 30 and December 31 of each year. Based on prior year Local Agency Investment Fund interest rate, the current portion of the loan is estimated at \$243,024.
- (b) During fiscal year 2008-2009, ASC increased the line of credit to the CSU Fullerton Housing Authority for the purpose of providing interim cash flow in anticipation of sales of the remaining housing units at the University Heights development. The line of credit maximum is \$1,250,000. Interest is calculated on the outstanding balance at .05% above Local Agency Investment Fund, adjusted semiannually on July 1 and January 2. As of June 30, 2010, the CSU Housing Authority has utilized \$970,815.

### (11) Related party Transactions

ASC and the University provide a variety of services on each other's behalf. At June 30, 2010 receivables due from the University are \$693,169. Accounts payable include \$842,327 due to the University on June 30, 2010. These are the results of transactions in providing and receiving services. Amounts billed by ASC and included in revenues for the year ended June 30, 2010

Notes to Financial Statements
June 30, 2010

### (11) Related party Transactions (continued)

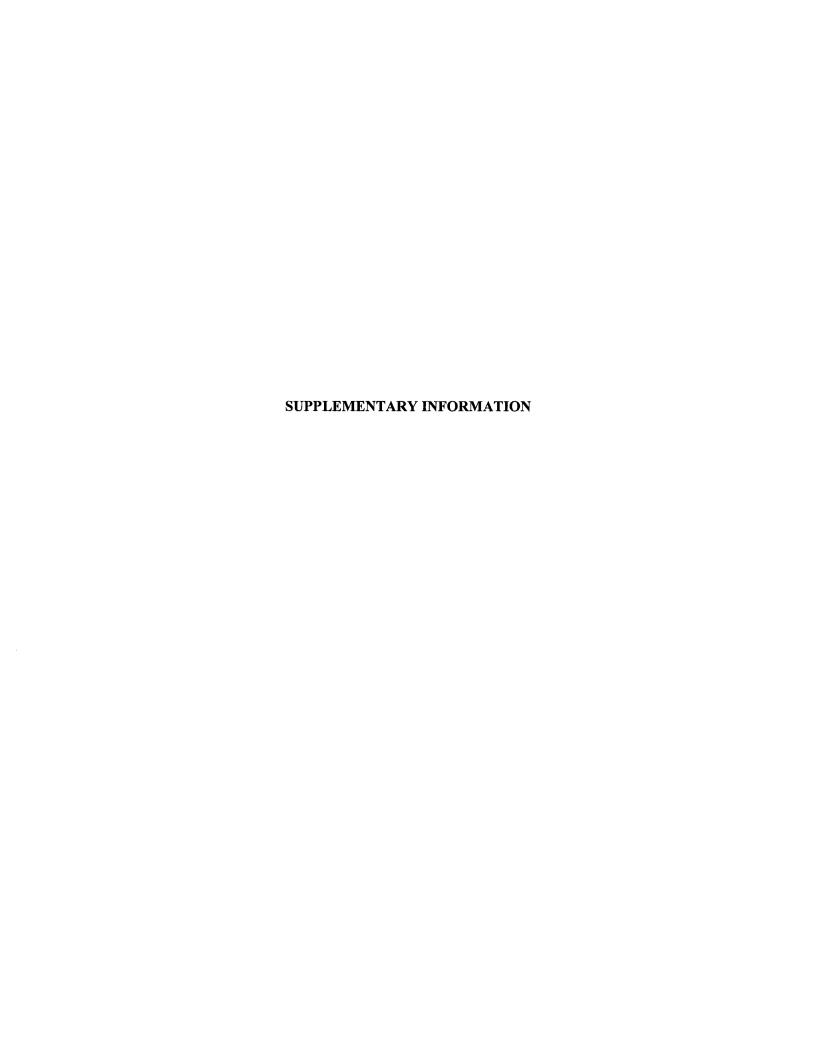
total \$12,698,749. Amounts billed to ASC included in expenses for the Year ended June 30, 2010 totaled \$5,954,507. Amounts due to CSU Fullerton ASI at June 30, 2010 totaled \$95,796. Amounts billed to CSU Fullerton ASI and included in receivables at June 30, 2010 totaled \$15,412.

### (12) Fair Value Measurement

Fair values of assets measured on a recurring basis at June 30, 2010 are as follows:

			Quoted Prices in Active Markets	Observable Inputs	Unobservable Inputs
	F	air Value	(Level 1)	(Level 2)	(Level 3)
Investments	\$	6,103,361	6,103,361	-	-
Annuity & Life Estate		437,739	437,739	_	-

Fair values for investments and Annuity & Life Estate investments are determined by reference to quoted market prices and other relevant information generated by market transactions.



Statement of Financial Position

June 30, 2010 (With comparative financial information for the year ended June 30, 2009)

Assets	General	Designated	Buildings Fund	Enterprises Activities	Univ. Support Programs	Quasi- endowments	Total Unrestricted	Temporary Restricted	Total 2010	Total 2009
Current assets: Cash and cash equivalents Investments	\$ 2,851,496 6,033,109	1,262,253	2,305,995	3,226,704	3,994,573 70,252	300,166	13,941,187 6,103,361		13,941,187 6,103,361	11,926,659 5,271,870
Accounts receivable: Sponsored programs Other receivables	2,124,057 654,878	11	320	314,821	101,087		2,124,057 1,071,106		2,124,057	2,059,520
Less allowance for doubtful accounts Total accounts receivable, net	(402,519) 2,376,416		320	(75,311)	101,087		(477,830) 2,717,333		(477,830 <u>)</u> 2,717,333	(406,151)
Inventories Capital lease receivable, current portion	1	1 1	385.000	3,111,872			3,111,872		3,111,872	4,274,659
Due from affiliates, current portion Other current assets	416,188			3,552	1,582		416,188		416,188	163,436 4,417
Total current assets	11,861,173	1,262,253	2,691,315	6,581,638	4,167,494	300,166	26,864,039		26,864,039	24,808,649
Property, plant, and equipment: Land	1	I	I	I	3.078	1	3.078	l	3.078	3 078
Building and improvements			1	533,842	49,028		582,870	I	582,870	582,870
Equipment, furniture, and fixtures Leasehold improvements	1,790,648 106,172		21,589 3,916,568	4,320,963 5,930,053	27,957 27,998		6,161,157 9,980,791	1 1	6,161,157 9,980,791	5,729,279 9,508,370
I and availated dosmoniation and	1,896,820	1	3,938,157	10,784,858	108,061	1	16,727,896		16,727,896	15,823,597
Less accuminated depictration and amortization  Total property, plant, and	(1,803,629)		(1,166,323)	(9,144,465)	(104,984)		(12,219,401)	1	(12,219,401)	(11,334,719)
equipment, net	93,191		2,771,834	1,640,393	3,077		4,508,495	1	4,508,495	4,488,878
Other assets:										
Restricted cash – debt reserve				i		i	I		0	2,231,000
Due from affiliates, net of current	17,334,447						17.334.447		17.334.447	17,929,094
Capital lease receivable, net of current			27,860,000		l	I	27,860,000	6	27,860,000	22,313,333
Annuity and the estate investments  Total other assets	17 334 447		27 860 000				45 104 447	437,739	437,739	385,595
Total assets	\$ 29,288,811	1,262,253	33,323,149	8,222,031	4,170,571	300,166	76,566,981	437,739	77,004,720	74,364,667

See accompanying independent auditors' report and notes to the financial statements

Statement of Financial Position

June 30, 2010 (With comparative financial information for the year ended June 30, 2009)

Liabilities and Net Assets	General	Designated	Buildings Fund	Enterprises Activities	Univ. Support Programs	Quasi- endowments	Total Unrestricted	Temporary Restricted	Total 2010	Total 2009
Current liabilities:		<b>.</b>								
Accounts payable	\$ 475,249	I	16,200	1,654,567	1	l	2,146,016	1	2,146,016	2,937,932
Accrued liabilities	737,772		54,540	811,434	387,167		1,990,913	I	1,990,913	1,981,466
Accrued interest payable		1	243,266	l		l	243,266	I	243,266	768,349
Receipts in excess of expenditures on										
sponsored programs	3,395,961	I	1			1	3,395,961	I	3,395,961	2,957,040
Deposits held in custody for others			1		183,826		183,826		183,826	4,322,154
Current portion of notes payable	155,000	1	385,000			1	540,000	1	540,000	685,000
Current portion Post retirement benefit	78,185	I	1	l		l	78,185	1	78,185	68,155
Current portion of annuity and unitrust						I	1	23,858	23,858	19,262
Total current liabilities	4,842,167		900,669	2,466,001	570,993		8,578,167	23,858	8,602,025	13,739,358
Noncurrent liabilities:										
Noncurrent portion of notes payable	14,134,000	1	29,428,296	1			43,562,296		43,562,296	39,326,000
Noncurrent portion Post retirement benefit	4,560,874	1	1	I		I	4,560,874	1	4,560,874	3,354,128
Noncurrent portion of unitrust liabilities								280,379	280,379	246,301
Total noncurrent liabilities	18,694,874		29,428,296		1		48,123,170	280,379	48,403,549	42,926,429
Total liabilities	23,537,041		30,127,302	2,466,001	570,993		56,701,337	304,237	57,005,574	56,665,787
Net assets:										
Unrestricted net assets	5,751,770	1,262,253	3,195,847	5,756,030	3,599,578	300,166	19,865,644		19,865,644	17,575,054
Temporarily restricted - remainder										
interest for support of Auxiliary services	1							133,502	133,502	123,826
Total net assets	5,751,770	1,262,253	3,195,847	5,756,030	3,599,578	300,166	19,865,644	133,502	19,999,146	17,698,880
Total liabilities and net assets	\$ 29,288,811	1,262,253	33,323,149	8,222,031	4,170,571	300,166	76,566,981	437,739	77,004,720	74,364,667

### CSU FULLERTON AUXILIARY SERVICES CORPORATION Schedule of Activity Information by Natural Classification Year ended June 30, 2010 (With summarized financial information for the year ended June 30, 2009)

	General	Designated	Real Property College Park	Enterprises Activities	University Support Programs	University Extended Education	Total Unrestricted	Temporary Restricted	Total 2010	Total 2009
Operating:										
Nevertues, gams, and other support. Sales	1	1	I	21.577.380	52.023	1	21.629.403	1	21 629 403	23 704 706
Program income	1	I	1	. 1	2,164,805	4,479,963	6,644,768		6,644,768	
Administrative services	614,817	I	ļ	I	1	1	614,817	l	614,817	584,604
Indirect cost recovery	1,299,514	248,234	1	i	I	I	1,547,748	l	1,547,748	1,659,109
Grants and contracts Onasi Endowment Interest income	16,408,490						16,408,490 936		16,408,490	17,663,206
Commission income	298	1	!	422,166	11,765	1	434,229		434,229	461.581
Investment Interest and dividend income	107,323	1	1	. 1 ;		1	107,323	1	107,323	428,549
Rental income	8,775		4,757,789	439,349	I		5,205,913	) <u>;</u>	5,205,913	5,337,264
Kealized and unrealized gain (loss) on investments Other income	857,925 627,196	1 1	115,386	779,416	199,542	ļ	857,925 1,721,540	73,479	931,404 1,721,540	(1,063,593) 924,455
Total revenues, and other support	19,925,274	248,234	4,873,175	23,218,311	2,428,135	4,479,963	55,173,092	73,479	55,246,571	53,974,837
Payroll expense:	,		;							
Salarres and wages Staff and benefits	2,146,640		186,629	3,642,088	1,072,946	2,016,475	9,064,778		9,064,778	6,290,415
Total payroll expenses	3,669,374	I	204,212	4,437,989	1,233,677	2,501,947	12,047,199		12,047,199	7,728,983
Operating expenses: Cost of sales	ļ	I	I	13,840,577	I	I	13,840,577	I	13.840.577	15.226.507
Advertising	1,059		l	67,444	5,555	6,067	83,125	1	83,125	80,386
Public Relations	17,846		1 32.0	34,011	30,991	17,940	100,788	ı	100,788	70,839
Communications Printing	39,779		7,755 —	/8,044 17,221	23,641 159,335	68,739 47,507	263,842		207,389	122,252
Commissions Expense	\	1	28,802	442,112	ĺ	,	470,914	I	470,914	288,945
Depreciation and amortization	74,107	1	221,563	589,013	- 62.6	- 215	884,683	1	884,683	898,256
Instruction I have been seen fees	70.527		12.056	157,10	0/6	779,617	82.583		410,41 <i>/</i> 82,583	186,419
Repairs and maintenance	150,437	1	140,258	227,934	53,388	34,166	606,183	ł	606,183	543,291
Supplies and materials Scholarshins	9,640	13 498	1,681	348,307	146,495	46,697	552,820	1 1	552,820	461,339
Rental	196,651	S. + C.	- 1	44,394	11,391	-	252,436	1	252,436	266,004
Contracted services	52,494		431,786	356,139	238,052	198,770	1,277,241	1	1,277,241	1,021,083
I ravel [hilities	21,599 —		465 411	1,582	88,838	608,795	720,834	!	720,834	52,947
Administrative fee	1	ı	307,782	47,500	180,558		535,840		535,840	334,141
Debt service	28,147	I	2,191,209	I			2,219,356		2,219,356	2,096,323
Grants & contacts Franchise royalty	10,408,490			154.155	66.465	11	16,408,490	1 1	16,408,490	17,663,206
Research support	I	246,736	I	. 1	,		246,736	1	246,736	256,748
Community outreach		755,552	]	]		l	255,532	1	255,532	187,911
Property taxes	I	10,04	21,575		I	I	21,575	1	21.575	70.279
Other direct costs	576,858	l	36,477	564,906	499,773	614,786	2,292,800	63,803	2,356,603	5,671,765
Total operating expenses Total exnenses	17,701,546	562,094	3,968,841	17,142,231	1,617,817	1,922,717	42,915,246	63,803	42,979,049	46,710,207
Increase ( Decrease) in net assets from operating activities	(1,445,646)	(313,860)	700,122	1,638,091	(423,359)	55,299	210,647	9,676	220,323	(464,353)
Nonoperating: Other recognizing university support programs					4,188,697		4,188,697		4,188,697	
Pension-related changes other than net periodic pension cost	(15,758)						(15,758)		(15.758)	12.389
			(2,092,996)				(2,092,996)		(2,092,996)	.
Change in net assets \$	\$ (1,461,404)	(313,860)	(1,392,874)	1,638,091	3,765,338	55,299	2,290,590	9,676	2,300,266	(451,964)

See accompanying independent auditors' report and notes to the financial statements

Combining Statement of Activities Information – Auxiliary Enterprise Activities Year ended June 30, 2010
(With summarized financial information for the year ended June 30, 2009)

Total 2009	23,704,706 15,226,507	8,478,199	461,581	496,883 625,167	1,583,631	3.980.547	934,716	46,000	78,381	278,388	l	332,713	169,981	608,872	40.656	146,454	66,953		236,403	383,462	38,837	11,851	12,525	150,291	225,292	8,217,439	1,844,391
Total 2010	21,577,380 13,840,577	7,736,803	422,166	439,349 779,413	1,640,928	3.642.088	834,678	47,500 67,443	78,044	442,113		195,650	160,489	589,013 388 198	31.296	154,155	67,237		227,934	343,375	36,850	13,098	1,582	224,805	194,092	7,739,640	1,638,091
Vending			52,284	  226,845	279,129		1			183,949						1	l					1		12,599	73	196,621	82,508
Food service	5,798,182 1,765,476	4,032,706	110,156	3,600 23,145	136,901	1.937.908	486,263	41,500	18,178	183,470	1	62,899	82,759	191,693	23.913	154,155	42,521	1	131,017	216,912		4,086	856	99,783	58,355	3,923,737	245,870
Bookstore	15,779,198	3,704,097	259,726	435,749 529,422	1,224,897	1.704.180	348,415	6,000	59,866	74,694		129,751	77,730	397,320	7.383	, I	24,716		6,917	126,463	36,850	9,012	726	112,423	135,664	3,619,282	3 1,309,712
	Sales Cost of sales	Gross margin	Other revenue: Commissions Contributions	Interest Rental Other	Total other revenues	Operating expenses: Salaries and wages	Staff and benefits	Administration and general transfers and service fees	Communications	Commissions expense	Computer costs	Contracted services	Custodial services and supplies	Depreciation and amortization Discount charges	Equipment	Franchise royalty	Insurance	Legal and accounting	Repairs and maintenance	Supplies	Scholarships	Rental	Travel	Utilities	Other direct costs	Total operating expenses	Excess revenues over expenses \$

See accompanying independent auditors' report and notes to the financial statements

### Source of Funding and Expenditures for Sponsored Programs

Year ended June 30, 2010

Source of funding (direct):		
Federal government	\$	9,637,072
State of California and local governments	•	4,936,335
For-profit organizations		547,757
Foundations and other tax-exempt organizations		1,287,326
Total source of direct funding		16,408,490
Source of indirect cost reimbursement:		
Federal government		949,978
State of California and local governments		368,443
For-profit organizations		112,270
Foundations and other tax-exempt organizations		117,057
Total source of indirect cost reimbursement		1,547,748
Total funding		17,956,238
		<del></del>
Direct expenditures:		
Salaries and wages		7,622,674
Staff benefits		1,475,039
Operating expenditures		2,975,598
Consultants		198,988
Sub-Contractors		2,542,790
Equipment		408,744
Stipends		1,184,656
Total direct expenditures		16,408,490
Indirect expenditures:		
Salaries and wages		605,654
Staff benefits		150,606
Operating expenditures		219,126
Equipment		,
Research and support		160,000
Other administration support		412,362
Total indirect expenditures		1,547,748
Total expenditures	\$	17,956,238
1		

### Schedule of Net Assets

June 30, 2010

(for inclusion in the California State University)

Assets:	
Current assets: Cash and cash equivalents Short-term investments Accounts receivable, net Leases receivable, current portion Notes receivable, current portion Pledges receivable, net Prepaid expenses and other assets	5,005,688 15,038,860 2,717,333 385,000 416,188 3,300,970
Total current assets	26,864,039
Noncurrent assets: Restricted cash and cash equivalents Accounts receivable, net Leases receivable, net of current portion Notes receivable, net of current portion Student loans receivable, net Pledges receivable, net Endowment investments Other long-term investments Capital assets, net Other assets	27,860,000 17,334,447 ——————————————————————————————————
Total noncurrent assets	50,140,681
Total assets	77,004,720
Liabilities:	
Current liabilities: Accounts payable Accrued salaries and benefits payable Accrued compensated absences— current portion Deferred revenue Capitalized lease obligations — current portion Long-term debt obligations — current portion	2,146,016 235,908 — — 540,000
Self-insurance claims liability - current portion Depository accounts Other liabilities	5,680,101
Total current liabilities	8,602,025
Noncurrent liabilities: Accrued compensated absences, net of current portion Deferred revenue Grants refundable Capitalized lease obligations, net of current portion	235,908
Long-term debt obligations, net of current portion Self-insurance claims liabilities, net of current portion Depository accounts Other postemployment benefits obligation	43,562,296 — 4,560,874 44,471
Other liabilities  Total noncurrent liabilities	48,403,549
Total liabilities	57,005,574
Net assets: Invested in capital assets, net of related debt Restricted for:	(39,593,801)
Nonexpendable – endowments Expendable:	_
Scholarships and fellowships Research Loans Capital projects	<u>-</u>
Debt service	_
Other Unrestricted	59,592,947

Total net assets

19,999,146

### Schedule of Revenues, Expenses, and Changes in Net Assets

Year Ended June 30, 2010

(for inclusion in the California State University)

### Revenues: Operating revenues: \$ Student tuition and fees (net of scholarship allowances of \$ Grants and contracts, noncapital: Federal 10,587,050 State 2,594,778 Local 2,710,000 Nongovernmental 2,064,409 Sales and services of educational activities Sales and services of auxiliary enterprises (net of scholarship allowances of \$ 34,999,582 Other operating revenues 2,799,772 Total operating revenues 55,755,591 Expenses: Operating expenses: Instruction 10,134,803 1,632,136 Research 2,236,503 Public service Academic support 8,759,470 Student services 3,031,578 Institutional support Operation and maintenance of plant Student grants and scholarships 29,894,823 Auxiliary enterprise expenses 884,682 Depreciation and amortization 56,573,995 Total operating expenses (818,404)Operating income (loss) Nonoperating revenues (expenses): State appropriations, noncapital Federal financial aid grants, noncapital State financial aid grants, noncapital Local financial aid grants, noncapital Nongovernmental and other financial aid grants, noncapital Other federal nonoperating grants, noncapital Gifts, noncapital Investment income (loss), net 107,323 Endowment income (loss), net Interest Expenses 3,011,347 Other nonoperating revenues (expenses) 3,118,670 Net nonoperating revenues (expenses) 2,300,266 Income (loss) before other additions State appropriations, capital Grants and gifts, capital Additions (reductions) to permanent endowments 2,300,266 Increase (decrease) in net assets

17,698,880

17,698,880

19,999,146

Net assets:

Restatements

Net assets at end of year

Net assets at beginning of year, as previously reported

Net assets at beginning of year, as restated

1 Restricted cash and cash equivalents at June 30, 2010:

•	Portion of restricted cash and cash equivalents related to endowments All other restricted cash and eash equivalents	٠.,					
	Total restricted cash and cash equivalents	,    -  -					
2.1	Composition of investments at June 30, 2010:			Noncurrent	Noncurrent		
		Current Unrestricted Current Restricted	d Total Current	Unrestricted	Restricted	Total Noncurrent	Total
	State of California Surplus Money Investment Fund (SMIF)	,	•	,	•	•	•
	State of California Local Agency Investment Fund (LALF) Wachovia Short Term Fund	8,935,499	8,935,499	, ,	. 1		8.935.499
	Wachovia Medium Term Fund		•	•	•		-
	Wachovia Equity Fund	,	•	,	i	•	•
	US Bank SWIFT pool				<b>F</b>	•	
	Common Fund - Others	1,778,189	1.778.189			. ,	1 778 189
	Debt securities	296,662	296,662	•	47,257	47,257	343,919
	Equity securities	3,200,585	3,200,585	•	222,713	222,713	3,423,298
	Fixed income securities (Treasury notes, GNMA's)		1 1	•	,		•
	Land and other teat estate Contificator of domesis	. ,		, ,	B 1		
	Notes receivable			•		ı <b>ı</b>	
	Mutual funds	104,738	104,738	•	54,656	54,656	159,394
	Money Market funds	•		•	•		
	Collateralized mortgage obligations:						
	Inverse floaters	,		•	•		•
	Interest-only strips  A control resentations			1 1	• •	•	•
	Private pass-through						
	Other major investments:						
	Cash Money Market sweep	376,992	376,992	•	10,094	10,094	387,086
	Annuncs Add description	- 540,193	340,195		103,019	103,019	449,214
	Add description	1	,	•	ı		, ,
	Add description	,	•	•	1	•	•
	Add description						
	Total investments	15,038,860	15,038,860		437,739	437,739	15,476,599
	Less endowment investments (enter as negative number)				•	•	
	Total investments	15,038,860	15,038,860	'	437,739	437,739	15,476,599
2.2	Investments held by the University under contractual agreements at June 30, 2010: Portion of investments in note 2.1 held by the University under contractual agreements at June 30, 2010:	ne 30, 2010:	1 1	1	•	,	,
2.3	æ	Amount					
	Add description	9					
	Add description						
	Add description	ı					
	Add description						
	Add description	I					
	Add description	I					
	Add description	1 1					
	wandings par						

See accompanying independent auditors' report and notes to the financial statements

Total restricted current investments at June 30, 2010

### CSU FULLERTON AUXILIARY SERVICES CORPORATION Other Information

June 30, 2010

(for inclusion in the California State University)

437,739 +++++437,739 Amount Restricted noncurrent investments at June 30, 2010 related to:
Endowment investment
Admunity and life estate investments C.R.T.
Add description
Add description Total restricted noncurrent investments at June 30, 2010 2.4

Composition of capital assets at June 30, 2010:

Balance June 30, 2009 3.1

Additions 3,078 25,035 28,113 Balance June 30, 2009 (restated) Reclassifications Prior period Adjustments 25,035 3,078 28,113 Total nondepreciable capital assets Construction work in progress (CWIP) Nondepreciable capital assets: Land and land improvements Works of art and historical treasures Intangible assets

3,078 358,165 361,243 582,870

(107,506)

440,636 440,636

(107,506)

131,971 439,198

9,514,394 5,698,220

582,870

582,870

9,514,394 5,698,220

Balance June 30, 2010

Transfers of Completed CWIP

Reductions

Depreciable capital assets:
Buildings and building improvements
Improvements, other than buildings Personal property:
Equipment
Library books and materials Infrastructure Leasehold improvements

Total depreciable capital assets Intangible assets

Total capital assets

Buildings and building improvements Improvements, other than buildings Less accumulated depreciation: Leasehold improvements Personal property:

(582,724)

6,137,418 9,646,365

16,366,653

16,727,896

(107,506)

1,011,805 571,169

15,795,484 15,823,597 (16,225)

(566,499)

(5,969,819) (5,666,858) (12,219,401)

4,508,495

(107,506)

127,123

(884,682)

(11,334,719)

4,488,878

(471,448) (397,009)

(5,195,410)

(5,195,410)

(566,499) (5,572,810)

15,795,484 15,823,597 (11,334,719)

4,488,878

(5,572,810)

Total accumulated depreciation Equipment Library books and materials Intangible assets

Total capital assets, net

Detail of depreciation and amortization expense for the year ended June 30, 2010:

3.2

Depreciation and amortization expense related to capital assets Amortization expense related to other assets Total depreciation and amortization

884,682 884,682

<del>6/3</del>

### CSU FULLERTON AUXILIARY SERVICES CORPORATION Other Information

June 30, 2010 (for inclusion in the California State University)

3.3 Detail of intangible assets as of June 30, 2010;

Accumulated Amortization		•	•	•	ı	•	,	•	•	•	1	•	1	,	,	•	•	1	•	,		6
Amortizable	•	,	1	•	1	•	•				•		•	•	•		•	1		í		
Nonamortizable	•	•			•	,	1	•	•		•	•	•	•	•	i	•	í	,	i	•	6

Easements
Rights
Websites
Computer software
Licenses and permits
Patents
Copyrights
Todemarks
Others (pilease list):
Add description

4 Long-term liabilities activity schedule:

	Balance June 30, 2009	Prior period adjustments	Reclassifications	Balance June 30, 2009 (restated)	Additions	Reductions	Balance June 30, 2010	Current	Long-term portion
Accrued compensated absences	\$ 507,767			507,767	•	(271,859)	235,908	1	235,908
Capitalized lease obligations: Gross balance	I	I	I	I		,	I		I
Unamortized premium / (discount) on capitalized lease obligations	1	1			1	,			İ
Total capitalized lease obligations		I		1	,	•	1	1	
Long-term debt obligations:  Domeron Brando					38 345 000	(000 001)	28 245 000	000 386	000 070 55
Other bonds (non-Revenue Bonds)	25.670.000			25.670.000	26,543,000	(100,000)	28,243,000	385,000	77,860,000
Commercial Paper	-	ſ	I	-	•	ì	1	I	I
Orner: Bond anticipated note	14,291,000	I	I	14,291,000		(2,000)	14,289,000	155,000	14,134,000
Add description	1	I	I		i	. '	. 1		
Add description	l	I	I	i	•	i	I	I	I
Add description	1 1			1	, ,				
Add description	1	1		1	•	•	1		
Total long-term debt obligations	39,961,000	1		39,961,000	28,345,000	(25,772,000)	42,534,000	540,000	41,994,000
11					000		0		
Unamortized loos on refunding				1 1	1,388,147	(168,61)	1,368,296		1,568,296
Total long-term debt obligations, net	39,961,000			39,961,000	29,933,147	(25,791,851)	44,102,296	540,000	43,562,296
Total long-term liabilities	\$ 40,468,767	1		40,468,767	29,933,147	(26,063,710)	44,338,204	540,000	43,798,204
5 Future minimum lease payments - capital lease obligations:			- - -						
	Principal	Interest	Interest						
Year ending June 30:							I		
2011	•	•	ſ						
2012	•	•	I						
2013	•	•							
2015									
2016 - 2020	•	•							
2021 - 2025	•	•	1						
2026 - 2030		•	1						
2031 - 2035	•	•	1						
2036 - 2040	1		I						
2041 - 2045	•	•	I						
2046 - 2030	,	,	I						
2051 = 2055									

			Principal and
	Principal	Interest	Interest
g June 30:			
	1		1
	1	•	1
	1	•	
	,	•	
	•	•	
070	•	٠	
2025		•	1
030	ı	•	1
:035	•	•	1
2040	1	•	1
2045	•	•	1
050	•	•	
2055		•	1
0900		•	
Total minimum lease payments			1
Less amounts representing interest			
Present value of future minimum lease payments			I
Less: current portion			****
Capitalized lease obligation, net of current portion			S

6 Long-term debt obligation schedule

					∀	All other long-term				
			Revenue Bonds			debt obligations			Total	
				Principal and			Principal and			Principal and
		Principal	Interest	Interest	Principal	Interest	Interest	Principal	Interest	Interest
Year ending June 30:										
2011	64	385,000		385,000	155,000	40,690	195,690	540,000	40,690	580,690
2012		000'069	1,407,195	2,097,195	230,000		230,000	920,000	1,407,195	2,327,195
2013		810,000	1,317,752	2,127,752	315,000		315,000	1,125,000	1,317,752	2,442,752
2014		840,000	1,293,152	2,133,152	340,000		340,000	1,180,000	1,293,152	2,473,152
2015		885,000	1,261,202	2,146,202	355,000	•	355,000	1,240,000	1,261,202	2,501,202
2016 - 2020		4,535,000	1,222,149	5,757,149	12,894,000		12,894,000	17,429,000	1,222,149	18,651,149
2021 - 2025		6,300,000	5,439,931	11,739,931		•		6,300,000	5,439,931	11,739,931
2026 - 2030		8,080,000	4,064,838	12,144,838				8,080,000	4,064,838	12,144,838
2031 - 2035		2,800,000	2,228,125	5,028,125				2,800,000	2,228,125	5,028,125
2036 - 2040		1,455,000	596,750	2,051,750	•		•	1,455,000	596,750	2,051,750
2041 - 2045		1,465,000	151,125	1,616,125	•		•	1,465,000	151,125	1,616,125
2046 - 2050		•			,			•	. 1	•
2051 - 2055		•				•	•	•		
2056 - 2060		•	•	,		•	•	•	•	•
Total	₩.	28,245,000	18,982,219	47,227,219	14,289,000	40,690	14,329,690	42,534,000	19,022,909	61,556,909

7 Calculation of net assets

	¥	uxiliary Org	Auxiliary Organizations	Total	
	GASB	8	FASB	Auxiliaries	
7.1 Calculation of net assets - Invested in capital assets, net of related debt	ebt				
Capital assets, net of accumulated depreciation	89	1	4,508,495	4,508,495	
Capitalized lease obligations - current portion		1	*******	*******	
Capitalized lease obligations, net of current portion		1	WHAT PER	appe	
Long-term debt obligations - current portion		1	(240,000)	(540,000)	
Long-term debt obligations, net of current portion		-	(43,562,296)	(43,562,296)	
Portion of outstanding debt that is unspent at year-end		}	!	1	
Other adjustments: (please list)					
Add description		į	-	1	
Add description		*****	1	ı	
Add description		-	1	I	
Add description		ł	į	l	
Add description			1	ì	
Net assets - invested in capital assets, net of related debt	\$	1	(39,593,801)	(39,593,801)	

-	1		J	I	I	١	I	I	I	ı	•	I
     \$	Market		I		I	i	I	1	I	I	I	
Portion of restricted cash and cash equivalents related to endowments	Endowment investments	Other adjustments: (please list)	Add description									

See accompanying independent auditors' report and notes to the financial statements

1 1 1 1 1 1 1 1 1

### 8 Transactions with Related Entities

	Amount
Payments to University for salaries of University personnel working on contracts, grants, and other pro	4,784,915
Payments to University for other than salaries of University personnel	1,169,592
Payments received from University for services, space, and programs	12,698,749
Gifts-in-kind to the University from Auxiliary Organizations	l
Gifts (cash or assets) to the University from recognized Auxiliary Organizations	325,000
Accounts (payable to) University (enter as negative number)	(417,327)
Other amounts (payable to) University (enter as negative number)	(148,844)
Accounts receivable from University	693,169
Other amounts receivable from University	1

rayments to outversity tot outer than saranes of outversity personner.  Payments received from University for services, space, and programs			12.698.74
Gifts-in-kind to the University from Auxiliary Organizations			
Giffs (cash or assets) to the University from recognized Auxiliary Organizations	S		325,00
Accounts (payable to) University (enter as negative number)			(417,32
Other amounts (payable to) University (enter as negative number)			(148,84
Other amounts receivable from University			1
Other Postemphoyment benefits Unigation (UPED)			
Annual required contribution (ARC)	€9	4,639,059	
Contributions during the year			
Increase (decrease) in net OPEB obligation (NOO)		4,639,059	
NOO - beginning of year		ļ	
NOO - end of wear	64	4 639 059	

### 10 Pollution remediation liabilities under GASB Statement No. 49:

Amount		I	1	ı	1	1	1	1	ı				
Description	Add description	Total pollution remediation liabilities	Less: current portion	Pollution remedition liabilities, net of current portion									

# 11 The nature and amount of the prior period adjustment(s) recorded to beginning net assets Net Asset

	Amount	Dr. (Cr.)	\$ 17,698,880		ı	1	1	I	l	ŧ	1	ŀ	1	Valence	\$ 17,698,880
1365 7361	Class														
			Net assets as of June 30, 2009, as previously reported	Prior period adjustments:	1 (list description of each adjustment)	2 (list description of each adjustment)	3 (list description of each adjustment)	4 (list description of each adjustment)	5 (list description of each adjustment)	6 (list description of each adjustment)	7 (list description of each adjustment)	8 (list description of each adjustment)	9 (list description of each adjustment)	10 (list description of each adjustment)	Net assets as of June 30, 2009, as restated

Net asset class:  2 (breakdown of adjusting journal entry)  Net asset class:  3 (breakdown of adjusting journal entry)  Net asset class:  4 (breakdown of adjusting journal entry)  Net asset class:  5 (breakdown of adjusting journal entry)  Net asset class:  7 (breakdown of adjusting journal entry)  Net asset class:  8 (breakdown of adjusting journal entry)  Net asset class:  9 (breakdown of adjusting journal entry)  Net asset class:  10 (breakdown of adjusting journal entry)  Net asset class:  9 (breakdown of adjusting journal entry)  Net asset class:  10 (breakdown of adjusting journal entry)  Net asset class:  10 (breakdown of adjusting journal entry)		Debit	Credit
; ;	Net asset class:		
	(breakdown of adjusting journal entry)		
	1000		I
	et asset class.  ( Preakdown of adjusting journal entry)		
	((	1	
	اعدده راعدد		1
	(breakdown of adjusting journal entry)		
		1	
	et asset class:		I
	4 (breakdown of adjusting journal entry)		
		I	
	et asset class:		l
	5 (breakdown of adjusting journal entry)		
		1	
	et asset class:		I
	6 (breakdown of adjusting journal entry)		
	et asset class:		I
	(breakdown of adjusting journal entry)		
	et asset class:		i
	(breakdown of adjusting journal entry)		
1 1		1	
1 1	a scent accept		I
	(breakdown of adjusting journal entry)		
		I	
(breakdown of adjusting journal entry)	Net asset class:		I
	3 (breakdown of adjusting journal entry)		
		I	