What Are Our Regional Employers Looking For?
Job Postings in Review (October 2020 – September 2021)

476.9 K
Unique Postings
2.20 M Total Postings

5 : 1
Posting Intensity
For every 5 postings there is 1 unique job posting

$72.6 K
Median Advertised Salary

Unique Postings Trend
1. October 2020 = 86,000
2. December 2020 = 93,000
3. February 2021 = 99,000
4. April 2021 = 109,000
5. June 2021 = 109,000
6. August 2021 = 123,000

Top Companies Hiring
7. Anthem, Inc.
8.Oracle Corporation
9. Boeing
10. Raytheon Technologies
11. University of California

Top Posted Occupations
1. Software Developers and Software Quality Assurance Analysts and Testers
2. Marketing Managers
3. Computer Occupations, All Other
4. Registered Nurses
5. Accountants and Auditors
Top Industries Hiring
1. Professional, Scientific, and Technical Services
2. Manufacturing
3. Health Care and Social Assistance
4. Information
5. Finance and Insurance

Top In-Demand Skills Sought by Employers

<table>
<thead>
<tr>
<th>Hard Skills</th>
<th>Common Skills</th>
<th>Qualifications</th>
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</thead>
<tbody>
<tr>
<td>• Finance</td>
<td>• Communications</td>
<td>• Master of Business Administration (MBA)</td>
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<tr>
<td>• Auditing</td>
<td>• Management</td>
<td>• Security Clearance</td>
</tr>
<tr>
<td>• Accounting</td>
<td>• Leadership</td>
<td>• Bachelor of Science in Business</td>
</tr>
<tr>
<td>• Computer Science</td>
<td>• Operations</td>
<td>• Secret Clearance</td>
</tr>
<tr>
<td>• Project Management</td>
<td>• Sales</td>
<td>• Top Secret-Sensitive Compartmented Information Clearance (TS/SCI Clearance)</td>
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</table>

Methodology Notes: This report examines job postings from non-staffing companies in the following service regions: Los Angeles County, Orange County, Riverside County, and San Bernardino County. Education levels listed in the job postings include Bachelor’s degree, Master’s degree, and Ph.D. or professional degree.

Please contact the Office of Assessment and Institutional Effectiveness, data@fullerton.edu, if you would like a more comprehensive and/or customized report based on your specific need(s) or area(s) of interest.