College of Business and Economics

These scholarships have been established to assist students majoring in the College of Business and Economics. Unless otherwise noted, all of the following scholarships are awarded in the spring semester. Application deadline is March 1. Further information can be obtained from the Dean’s Suite and from the departments within the College.

Note: For all scholarships, the notification process does not include a notification to all applicants but only to the selected recipient of the scholarship. The expected date of notification is by the end of April.

**Executive Council Outstanding Student Award**

**Amount:** $5,000 will be awarded as one or more scholarships at the selection committee’s discretion.

**Established by:** This scholarship is funded by the College of Business and Economics Executive Council to recognize an outstanding graduating senior. The College Scholarship Committee reviews all applications; the Executive Council Awards Committee interviews three to five finalists and makes their recommendation.

**Open to:** The scholarship is open to graduating BA candidates in Business Administration or Economics.

**Criteria:** Scholastic achievement ♦ Extracurricular activities ♦ Leadership ♦ Full-time enrollment

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 5

**Kathleen Taylor Business Scholarship**

**Amount:** $4,000 (four awards)

**Established by:** This scholarship was established and funded by CBE alumna Kathleen Taylor, Class of 1982, and awarded to a student to assist with educational expenses. The recipient may not receive more than $5,000 in total scholarship money per year, excluding grants and loans. Funds must be used for the designated academic year and may not be transferred to another school. Scholarship will be awarded each May and the scholarship will be distributed equally the following fall and spring semesters.

**Open to:** This scholarship is open to new and continuing undergraduate Business Administration students who will be returning as full-time, upper-division students. Graduating students are not eligible.
Criteria: 3.0 minimum GPA • Full-time (minimum 12 units per semester) • Participation in activities either at CSUF or in the community (including work) • Essay

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions. Also, write and attach a short essay on “Other than a member of your family, who is your role model and why?” to your online application.

Application Deadline: March 5

Mike & Mary Kay Groff Scholarship

Amount: Total amount of scholarships per academic year $10,000 distributed as:
• One or more between $2,500 and $5,000 undergraduate scholarship(s) and
• One or more between $2,500 and $5,000 graduate scholarship(s)
• Distribution can vary based on applicant pool

Established by: Mike & Mary Kay Groff to recognize and honor students pursuing business degrees at CBE.

Open to: This scholarship is open to continuing students, with financial need, pursuing an undergraduate or graduate degree in CBE.

Criteria: Full-Time or Part-Time Enrollment • Minimum 3.0 GPA • Academic Achievement • Strong Leadership Interest • Successful completion of CBE Women’s Leadership Program preferred • Community Involvement • Financial Need

Application Procedure:

Undergraduate Applicants: 1) Essay

   Write an essay of no more than 1000 words to reflect:
   - Why you are applying for this scholarship, the challenges you’ve faced during the COVID19 pandemic, and a little about your family background
   - How this scholarship would impact your success,
   - Your views about the importance of women in leadership and how you envision yourself assisting other women to succeed in the workplace.

   2) Provide two letters of recommendation from either academic or professional references

   3) Submit completed application materials: CBE WLP Co-Director Ischoen@fullerton.edu

Graduate Applicants: 1) Essay
Write an essay of no more than 1,500 words to reflect:
- Your academic achievement, leadership interest and activities, community involvement and
- Why you are applying for this scholarship, the challenges you’ve faced during the COVID19 pandemic, and a little about your family background
- How this scholarship would impact your success,
- Your views about the importance of women in leadership and how you envision yourself assisting other women to succeed in the workplace.

2) Provide two letters of recommendation from either academic or professional references

3) Submit completed application materials: CBE WLP Co-Director lschoen@fullerton.edu

Application Deadline: April 1 [Important Note to Applicants: Scholarship funds will not be distributed to winners until Fall of 2022.]

Accounting

Cynthia A. Brown Memorial Scholarship

Amount: Varies

Established by: This scholarship is funded from a memorial trust account to honor Cynthia A. Brown and was established by her father to encourage scholarship at her alma mater.

Open to: This scholarship is open to continuing Accounting concentration students who are entering their senior year.

Criteria: Scholastic achievement ♦ Extracurricular activities ♦ Community activities

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 1

Kenneth W. Guchereau Scholarship

Amount: Varies

Established by: This scholarship is funded by Accounting alumnus, Kenneth W. Guchereau ’74.
Open to: This scholarship is open to members Accounting majors

Criteria: 3.5 GPA ♦ Extracurricular activities ♦ Completed Acct 301A and Acct 301B

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 1

Charles B. Shellenberger Accounting Scholarship

Amount: Varies

Established by: This scholarship is funded by Chuck and Janet Shellenberger as an Accounting Scholarship Endowment.

Open to: Accounting majors with financial need.

Criteria: Completed Acct 301A and Acct 301B with a grade of “A”

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 1

Moss Adams, LLP Scholar

Amount: Varies

Established by: This scholarship is funded by Moss Adams, LLP.

Open to: Accounting majors with outstanding service and high GPA

Criteria: 3.5 GPA ♦ Extracurricular activities ♦ Completed Acct 301A and Acct 301B

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 1

California Society of CPA’s Outstanding Future CPA Award, Orange County Chapter
**Amount:** Varies

**Established by:** This scholarship is awarded semi-annually by the Orange County Chapter of the California Society of CPA’s to recognize an outstanding future CPA.

**Open to:** This scholarship is open to Accounting concentration students in their junior year who are citizens or legal residents of the U.S.

**Criteria:** Academic excellence ♦ Excellent communication skills ♦ Leadership ability ♦ Interest in becoming a CPA

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 1

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**Financial Executives Award**

**Amount:** Varies

**Established by:** This scholarship is awarded annually by the Financial Executives Institute.

**Open to:** This scholarship is open to senior or graduate students in Finance or Accounting concentrations.

**Criteria:** Good GPA ♦ Extracurricular activities

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 1

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**Tax Executives Institute, Inc. Orange County Chapter**

**Amount:** Varies

**Established by:** This scholarship is funded by the Tax Executives Institute, Inc., Orange County Chapter.

**Open to:** This scholarship is open to graduate students in the Master’s in Taxation Program.

**Criteria:** Academic achievement ♦ Financial need

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.
Application Deadline: March 1

**Various Other Accounting Awards Open to Juniors and Seniors**

*Amount*: Varies

*Established by*: Each year, the Department of Accounting extends 10-15 awards and scholarships to Accounting concentration juniors and seniors to recognize scholastic achievement.

*Open to*: These awards are open to junior and senior Accounting majors.

*Criteria*: GPA ♦ Scholastic achievement ♦ Student activities

*Application Procedure*: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 1

**Economics**

**Economics Faculty Student Achievement Award**

*Amount*: $300

*Established by*: This award was established by the Economics faculty to recognize a student’s outstanding academic achievement and performance with distinction in the classroom.

*Open to*: This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

*Criteria*: Outstanding student achievement

*Application Procedure*: The Economics Department will internally choose the student receiving the award based on the above criteria.

**Economics Outstanding Senior Award**

*Amount*: $1,000

*Established by*: This scholarship was established by the Economics Department to an outstanding senior in recognition of scholastic achievement and demonstration of intellectual growth.
Open to: This scholarship is open to senior Economics majors and students with Business Economics as a concentration.

Criteria: GPA ♦ Academic achievement

Application Procedure: The Economics Department will internally choose the student receiving the award based on the above criteria.

Karen and Joseph Moderow Family Award

Amount: $1,000

Established by: This scholarship was established by Karen and Joseph Moderow, and will be awarded to a senior with exemplary academic performance.

Open to: This scholarship is open to senior Economics majors and students with Business Economics as a concentration.

Criteria: GPA ♦ Academic achievement

Application Procedure: The Economics Department will internally choose the student receiving the award based on the above criteria.

Economics Wall Street Journal Student Award

Amount: Wall Street Journal digital subscription (one year)

Established by: This scholarship is awarded annually to an economics major, based on exceptional academic performance and extracurricular activities.

Open to: This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

Criteria: Academic performance ♦ Extracurricular activities

Application Procedure: The Economics Department will internally choose the student receiving the award based on the above criteria.

Emeriti Faculty and Staff Award

Amount: $200

Established by: This award was established by the Economics Department in honor of all the dedicated faculty and staff who have served in the Economics Department.

Open to: This scholarship is open to senior Economics majors or seniors with Business Economics as a concentration.
Criteria: Academic achievement ♦ Leadership ♦ Service

Application Procedure: The Economics Department will internally choose the student receiving the award based on the above criteria.

Formuzis-Hunt-Lanning Undergraduate Student Paper Award

Amount: $750

Established by: This scholarship was established by the Formuzis-Hunt-Lanning, Inc. Economic Consultants. Submitted papers, written per guidelines, will be judged by the Economics Department Student Affairs Committee for the undergraduate awards and by the Graduate Committee for the graduate students’ awards.

Open to: This scholarship is open to undergraduate students enrolled in an economics class and graduate students in economics.

Criteria: Well-written economics paper

Application Procedure: Apply to the Economics Department Undergraduate Advisor, or be recommended by a faculty member of the Economics Department.

Application Deadline: End of the Fall or Spring semester.

Levern Graves Award

Amount: $500

Established by: This award was established by the Economics Department to honor Professor Levern Graves, one of the founding faculty members of the CSUF Economics Department to recognize outstanding academic achievement and service to the department.

Open to: This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

Criteria: Academic achievement ♦ Service to the department

Application Procedure: The Economics Department will internally choose the student receiving the award based on the above criteria.

Norman Townshend-Zellner Award

Amount: $500
Established by: This award was established by the Economics Department to honor the memory of Professor Norman Townshend-Zellner, the first chair of the CSUF Economics Department and the founder of the Center for Economic Education, to recognize a student’s outstanding service to the department, university, or community.

Open to: This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

Criteria: 2.5 GPA ♦ Outstanding service to the department, university, or community

Application Procedure: The Economics Department will internally choose the student receiving the award based on the above criteria.

Finance

Finance Department Scholarship

Amount: Varies

Established by: The Department of Finance

Open to: This scholarship is open to all undergraduate students with a concentration in Finance.

Minimum Criteria: 3.0 GPA ♦ Academic achievement ♦ Quality of statement ♦ Relevant Student Club participation ♦ Campus Involvement

Application Procedure: The online application will be available on January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions, and be sure to answer all of the questions. Interviews may be required.

Application Deadline: March 1

CSU Real Estate Scholarship and Internship Grant Program

Amount: Varies, typically $1,000-2,000

Established by: This scholarship is funded by the State of California’s Real Estate Scholarship and Internship Grant (RESIG) endowment to help support students considering a career in real estate. Under the internship option students may receive an award for an unpaid internship in which they are participating.

Open to: This scholarship is open to all majors with an interest in real estate broadly defined. Students must have completed or be currently enrolled in at least one course in real estate, broadly defined (e.g. urban planning, urban economics, geographic information systems and property tax classes all qualify in addition to the typical business school real estate curriculum).
Criteria: 2.5 GPA (undergraduate) or 3.0 GPA (graduate students) ♦ Undergraduate or graduate status ♦ Enrolled in at least 6 units ♦ Financial need

Application Procedure: To apply for the RESIG scholarship, students should complete the application information form found at http://business.fullerton.edu/Center/RealEstateAndLandUse/#Scholarships and email the completed form to RESIG@share.calstate.edu. Note that students must provide the name of a faculty member who can verify course of study and career interests, but the faculty member does not have to write a letter of recommendation. Financial need screening will be conducted as part of the application review process.

Application Deadline: December 1 for the fall semester; April 27 for the spring semester

TABR Capital Management Scholarship

Amount: Two scholarships of $2,250 each

Established by: This scholarship was established by Mr. Bob Kargenian and is awarded annually. The Finance Department, in conjunction with Mr. Kargenian, selects the award winners after a one-on-one interview with Mr. Kargenian.

Open to: These scholarships are open only to students in the Department of Finance Titan Capital apicsement program or Student Managed Investment Fund class who provide the requirements listed below.

Criteria: Quality of written statement ♦ Enrollment in two TCM classes or SMIF class

Application Procedure: All students in the two TCM classes or SMIF class are eligible as long as they provide their transcripts, CSUF scholarship application, resume, and written personal statement. The statement should be no more than a page long and single spaced. In the statement the applicants should discuss their goals and aspirations and give a flavor of who they are. Interviews will be required of applicants that pass the initial screening process.

Application Deadline: March 1

CFA (Chartered Financial Analyst) Scholarship

Amount: Reduces cost of CFA Level I exam to $350. Exam costs can be as high as $1400, depending on when students register for the exam.

Established by: CSUF is a CFA Institute affiliated university. The CFA Institute provides a certain number of scholarships every year to students at CSUF.

Open to: This scholarship is open to all students planning to prepare for the CFA Level I exam.

Criteria: Students seeking the CFA Charter are typically those pursuing a career in the investment management field.
Application Procedure: Students must apply to the CFA Institute online first and then submit a current resume, unofficial transcript, and short essay describing why they are pursuing the charter and how it will help them pursue their career goals. The application is then evaluated by the CSUF CFA Committee. Once a decision is reached, students are notified and then can then register for the exam at the reduced cost. More information regarding the process is available here: https://business.fullerton.edu/department/finance/cfa-program/scholarship

Application Deadline: January 30 for the June exam; August 10 for the December exam

School of Risk Management and Insurance (SRMI) Scholarships

These scholarships are donated through the generosity of SRMI friends and member companies whose intention in giving is to support insurance education. Some SRMI scholarships are awarded in the fall semester. Please see the SRMI website for fall listings: https://business.fullerton.edu/engagement/risk-management-and-insurance.

Auto Club of Southern California Insurance Scholarship

Amount: $1,000 (number of scholarships varies)

Established by: This scholarship was established by the Auto Club of Southern California to recognize students who have demonstrated strong academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Auto Club of Southern California Endowed Graduate Scholarship

Amount: $1,500
**Established by:** This fellowship is not only new but also funded by a significant endowment fund from Auto Club of Southern California to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing a graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/#Default](https://business.fullerton.edu/Center/InsuranceStudies/#Default); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 1

**Auto Insurance Specialists (AIS) Scholarship**

**Amount:** $1,000

**Established by:** This scholarship, awarded by AIS, honors a full-time business student with an interest in insurance and demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/#Default](https://business.fullerton.edu/Center/InsuranceStudies/#Default); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 1

**Bill Thompson/M. Stewart Insurance Scholarship**

**Amount:** $1,000
Established by: This scholarship, established by Moira Stewart in honor of her father Bill Thompson, is for students who have demonstrated strong academic performance and are interested in the data and technology aspect of the insurance industry.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Brown & Brown Insurance Scholarship

Amount: $1,000

Established by: This scholarship was established by Brown & Brown Insurance to recognize students who have demonstrated strong academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

CAIFPA Scholarship

Amount: $1,000
Established by: California Asian Insurance and Financial Professional Association donated to the SRMI scholarship program to award full-time business students who demonstrate strong academic performance and an interest in insurance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

California Association of Independent Insurance Studies Adjusters (CAIIA) Scholarship

Amount: $1,000

Established by: CAIIA provides this scholarship to help support and recognize a student with strong academic performance who has an interest in the claims side of the insurance industry.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Caryn Siebert Business Writing Scholarship

Amount: $1,000 and/or $500
Established by: This award recognizes top writers in our business writing program with strong academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Caryn Siebert Ladder Down Endowed Scholarship

Amount: $1,000

Established by: A leader in the insurance business community since the late 1990s, and here in California since 2004, Caryn Siebert has been a supporter in kind, presence and monetarily since the beginning of Center for Insurance Studies (the now SRMI) and its programming, both individually and via Orange County RIMS. This endowed scholarship is established to honor a student with great interest in risk management and insurance and excellent academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Chartered Property Casualty Underwriters Society (CPCU), O. C. Chapter, Insurance Scholarship

Amount: $500 (@2)
Established by: This scholarship was established by the O.C. CPCU to recognize students who have demonstrated strong academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Curtius Family Endowed Scholarship

Amount: $3,000 (@2)

Established by: This scholarship was established by Mike and Mary Curtius to recognize students who have demonstrated strong academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Donald E Martin Endowed Scholarship

Amount: $1,000

Established by: This scholarship is funded by an endowment from the Martin Family to honor the memory of Don E. Martin, founder of CalSurance who contributed his time, business wisdom, and kindness generously to the insurance education.
Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

E&S Day Scholarship

Amount: $500 (number of scholarships varies)

Established by: This scholarship recognizes students who volunteered their time for E&S Day and who have an interest in the insurance industry and strong academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

George Joseph Insurance Scholarship

Amount: $1,000

Established by: This scholarship was established in honor of George Joseph, founder and CEO of the Mercury Insurance Group, for his contributions to both the School of Risk Management & Insurance and the insurance industry. The scholarship recognizes and honors students who have demonstrated strong academic performance and assists in meeting educational expenses.
Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Gutmann Family Endowed Scholarship

Amount: $3,000

Established by: This scholarship was established by the James Gutmann family to honor both their family and CSUF business students with an insurance interest.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Jeremiah Ho Insurance Scholarship

Amount: $500

Established by: Donated by our alumni Jeremiah Ho, this scholarship is to support the School of Risk Management & Insurance education and to honor a student with interest in an insurance career.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.
Criteria: 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

KHS&S Contractors Scholarship

Amount: $500

Established by: KHS&S is an international design-assist specialty building company that recently took part in our Risk Management Awareness Week. They made a generous donation to our scholarship program.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Lee Smith Memorial Scholarship

Amount: $1,000

Established by: This scholarship was provided by Frank Robitaille in memory of his friend Lee Smith and his legacy. The scholarship will be awarded to a Titan athlete that takes an insurance class and considers a career in Insurance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.
Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Linchpin – IT/Bill Thompson Technology Scholarship

Amount: $1000 (@2)

Established by: This scholarship helps to support and recognize an outstanding business student with an interest in the data and IT aspects of the insurance field.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Marumoto Family Scholarship

Amount: $500

Established by: This scholarship was established by the sons and daughters of Noriyuki and Toyoko Marumoto to honor both their parents and an insurance student who possesses positive leadership traits and a true understanding of risk management.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.
Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Mercury Insurance Outstanding Student Scholarship

Amount: $3,000

Established by: First awarded in 1999, Mercury Insurance presents this award to recognize a student with exemplary academic performance and to assist with educational expenses.
Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Mercury Insurance Scholarship

Amount: $500 (number of scholarships varies)

Established by: First awarded in 1999, these scholarships are presented to promising business students showing interest in an insurance career.
Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
**Application Procedure:** 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/#Default](https://business.fullerton.edu/Center/InsuranceStudies/#Default); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 1

**Moriyama Family Scholarship**

**Amount:** $500

**Established by:** Given by SRMI Board Member Stephen Moriyama and his wife Kim Moriyama, this scholarship supports insurance education by recognizing a student with a history of strong academic achievement.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/Scholarships](https://business.fullerton.edu/Center/InsuranceStudies/Scholarships); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 1

**New York Life Endowed Scholarship**

**Amount:** $1,000

**Established by:** This scholarship was established by New York Life Insurance to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
**Application Procedure:** 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/#Default](https://business.fullerton.edu/Center/InsuranceStudies/#Default); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 1

**Pacific Claim Executives Association Insurance Scholarship**

**Amount:** $1,500

**Established by:** PCEA has provided this scholarship to support higher education programs focused on Risk Management or Insurance related studies and to assist the development of insurance professionals with strong leadership skills.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/#Default](https://business.fullerton.edu/Center/InsuranceStudies/#Default); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 1

**Pacific Life Outstanding Student Scholarship**

**Amount:** $2,000

**Established by:** This scholarship was established by Pacific Life Insurance Company for a business student with outstanding academic performance and an interest in a career in insurance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
**Application Procedure:** 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/#Default](https://business.fullerton.edu/Center/InsuranceStudies/#Default); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 1

**Philadelphia Insurance Companies Scholarship**

**Amount:** $1,000 (multiple)

**Established by:** Philadelphia Insurance Companies has been a strong supporter of the SRMI’s iWeek events, Insurance Forum, Risk Management Awareness Week and scholarship program. This scholarship will be awarded to students interested in an insurance career and have strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/Scholarships](https://business.fullerton.edu/Center/InsuranceStudies/Scholarships); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 1

**Risk and Insurance Management Society (RIMS) L.A. Chapter Scholarship**

**Amount:** $1,000

**Established by:** This scholarship was established by L.A. RIMS to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/Scholarships; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

**Risk and Insurance Management Society (RIMS) O. C. Chapter Endowed Scholarship**

**Amount:** $1,000

**Established by:** This scholarship was established by O.C. RIMS to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 2.8-3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/Scholarships; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

**Robitaille Family Endowed Scholarship**

**Amount:** $3,000

**Established by:** This scholarship was established by the Frank Robitaille family to recognize a student with exceptional academics and strong leadership potential.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/Scholarships; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

**SLA (Surplus Lines Association of California) Insurance Student Scholarship**

*Amount*: $3,000

*Established by*: The SLA Insurance Scholarship was established to award students who have a good GPA, actively participate in the SRMI’s events, and have shown great interest in a career in the insurance industry.

*Open to*: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

*Criteria*: 3.0 GPA ♦ Business Administration major ♦ Be enrolled in (or have completed) two or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ Fin 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/Scholarships; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

**SRMI Actuary Scholarship**

*Amount*: $500 (number of scholarships varies)

*Established by*: This scholarship was established by the School of Risk Management & Insurance Actuary Program to recognize students with an interest in actuary who have demonstrated strong academic performance.

*Open to*: This scholarship is open to new and continuing (full-time) Business or Math students who are pursuing an undergraduate or graduate degree.
Criteria: 3.0 GPA ♦ Actuary program interest ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

SRMI Golf Tournament Endowed Scholarship

Amount: $1,000

Established by: This scholarship is established by the revenues generated from the annual SRMI Golf Tournament.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

SRMI Golf Tournament Student Leadership Scholarship

Amount: $500

Established by: This scholarship is established by the revenues generated from the annual SRMI Golf Tournament.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

SRMI iWeek Scholarship

Amount: $1,000 (Multiple)

Established by: SRMI established this award to recognize exceptional service to the School in the efficient coordination and management of iWeek and related activities.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/Scholarships; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

State Compensation Insurance Fund Scholarship

Amount: $500 (Multiple)

Established by: State Compensation Insurance Fund has been a strong supporter of the SRMI’s iDay event, other activities and our scholarship program. The scholarships are awarded to students who are interested in insurance study and have helped with SRMI’s events and research.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree and have an interest in insurance.

Criteria: 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/Scholarships; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Steven and Eileen Wang Insurance Scholarship

Amount: $500

Established by: This scholarship, founded by Steven and Eileen Wang, is to support and recognize an outstanding student with an interest in the insurance field.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree and have an interest in insurance.

Criteria: 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/Scholarships; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Terlecky Family Insurance Scholarship

Amount: $1,000 (@2)

Established by: This family award was established by Alice and Greg Terlecky to recognize students who have demonstrated strong academic performance and have an insurance interest.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/Scholarships; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Tony Mi Memorial Scholarship

Amount: $1,000 (@2)

Established by: Given by Franci Mi in memory of her younger brother Tony Mi, this scholarship focuses on adult students re-entering the university and students with strong academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/Scholarships; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Travelers Insurance Scholarship

Amount: $1,000

Established by: This scholarship was established by St. Paul Travelers Insurance to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

Open to: This scholarship is open to continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463,
Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/Scholarships](https://business.fullerton.edu/Center/InsuranceStudies/Scholarships); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

**United States Liability Insurance Group (USLI) Scholarship**

**Amount:** $1000

**Established by:** This scholarship was established by United States Liability Insurance Group to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at [https://business.fullerton.edu/Center/InsuranceStudies/#Default]; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 1

**Vu Family Scholarship**

**Amount:** $500

**Established by:** Given by the Vu Family, the scholarship supports the objectives of the School of Risk Management & Insurance by honoring a student with an interest in insurance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.
Criteria: 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 361, 408, 409, 410, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the School of Risk Management & Insurance “online scholarship application” under “scholarship” at https://business.fullerton.edu/Center/InsuranceStudies/#Default; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 1

Information Systems/Decision Sciences (ISDS)

ISDS Outstanding Student Scholarship

Amount: $1,000

Established by: This scholarship was established and funded by Titan Shops to recognize and honor students who have demonstrated outstanding academic performance in the disciplines taught in the Department of Information Systems and Decision Sciences.

Open to: This scholarship is open to new and continuing ISDS concentration undergraduate students. It is also open to graduate students in the MS in Information Systems and MS in Information Technology degree programs as well as students in the MBA program pursuing concentrations in information systems, business intelligence, or management science.

Criteria: Full-Time Enrollment ♦ 3.5 GPA ♦ Financial Need ♦ Community Service Activities ♦ Departmental Participation

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 1

Dr. Wen Chow Outstanding Information Systems/Decision Sciences (ISDS) Undergraduate Award

Amount: $500
Established by: This scholarship is awarded annually and funded by a memorial trust account to honor Wen Chow, a professor in the Information Systems and Decision Sciences Department. The ISDS Scholarship Committee will review the applications and make the selection.

Open to: This scholarship is open to ISDS undergraduate and graduate students.

Criteria: Scholastic achievement ♦ Extracurricular activities ♦ Academic goals

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 1

Information Systems and Decision Sciences Chair’s Scholarship

Amount: $500

Established by: This scholarship is established by the current and three former chairs of the ISDS Department to recognize academic achievement. The selected recipient must demonstrate success in three ISDS core classes (ISDS 265, ISDS 361A and ISDS 361B or equivalent) and at least two other ISDS courses.

Open to: This scholarship is open to continuing and graduating CSUF Business Administration, ISDS concentration undergraduate students.

Criteria: High GPA in the following (in order): (1) The three ISDS core courses; (2) ISDS coursework; (3) CBE coursework; (4) CSUF coursework; (5) all university coursework ♦ Minimum of 90 total units and 15 units at CSUF.

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 1

Dr. David S. Stoller Outstanding Decision Sciences Undergraduate Award

Amount: $100

Established by: This scholarship is awarded annually and funded by a memorial trust account to honor David S. Stoller, professor and former Chair of the Information Systems and Decision Sciences Department.

Open to: This scholarship is open to undergraduate Management Science and Information Systems concentrations.
**Criteria:** Scholastic achievement ♦ Extracurricular activities ♦ Academic goals

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the "Scholarships" button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 1

**Dr. Prem and Veena Gupta Endowment Business Analytics Scholarship Award**

**Amount:** $1000

**Established by:** This scholarship is established by Dr. Prem Gupta Endowment to support financially needy students in Business Analytics. The selected recipient must demonstrate success (B or better grade) in ISDS 265 or ISDS 361A and demonstrate high aptitude in ISDS 361B.

**Open to:** This scholarship is open to continuing and graduating CSUF Business Administration, ISDS concentration undergraduate students.

**Criteria:** B or better grade in ISDS 265 and/or ISDS 361A ♦ B or better grade in ISDS 361B or a recommendation letter from ISDS 361B instructor ♦ 3.0 GPA ♦ Financial Need ♦ Involvement in Community Service Activities ♦ On-Campus Club membership

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 1

**Management**

**APICS Orange County Scholarship in honor of Roly White, Gus Berger, and H. Peter Guertin**

**Amount:** $1000 per student. Three individual awards granted.

**Established by:** The scholarship is endowed by Orange County APICS, a professional association, in honor of past leaders and industry pioneers: Roly White, Gus Berger, and H. Peter Guertin. The award recognizes scholastic achievement and all-around performance by students preparing for a career in operations and supply chain management.

**Open to:** The scholarship is open to continuing and graduating juniors or seniors in the Management concentration with an emphasis in Operations and Supply Chain Management.
Criteria: 3.0 GPA/academic achievement ♦ Extra-curricular activities

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (use the new portal) and click on the “Scholarships” button. Follow the on-screen instructions and answer all the questions.

Application Deadline: March 3

Outstanding Management Student Award

Amount: $1,000

Established by: This award was established by the MCBE Department of Management to recognize outstanding academic performance and leadership. The Management Special Projects Committee will select the recipient(s).

Open to: This award is open to continuing undergraduate Business Administration students with concentration in Management.

Criteria: 3.5 GPA ♦ Scholastic achievement ♦ Leadership

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 3

Department of Management and Titan Shops Book Scholarship

Amount: $500

Established by: This scholarship is established and funded by Titan Shops to recognize and honor students who have demonstrated outstanding academic performance in the disciplines taught in the Department of Management.

Open to: This scholarship is open to new and continuing undergraduate students who are pursuing a concentration in Management.

Criteria: Full-Timed Enrollment ♦ 3.5 GPA ♦ Financial need ♦ Community Service Activities ♦ Scholastic Achievement

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 3
**Conrey Insurance Brokers and Risk Managers Entrepreneurial Scholarship**

**Amount:** $3,500

**Established by:** This scholarship was established by Conrey Insurance Brokers and Risk Managers on behalf of the Entrepreneurship Program in the College of Business and Economics, Cal State Fullerton.

**Open to:** This scholarship is open to full-time students in their junior year, entering their senior year in the upcoming fall semester, having completed not less than 20 semester units or hours at CSUF at the time of applying. All applicants must be majoring in Business Administration with a concentration in Entrepreneurship.

**Criteria:** 2.5 GPA (employed and/or extracurricular activities) ♦ 3.0 GPA (unemployed or not involved in extracurricular activities)

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** April 22

**The Patel Family Scholarship**

**Amount:** Five (5) $250 Scholarships

**Established by:** This scholarship is funded by the Patel Family and awarded to students to assist them in meeting educational expenses.

**Open to:** This scholarship is open to undergraduate students majoring or minoring in Entrepreneurship.

**Criteria:** Currently employed ♦ First in their family to pursue higher education ♦ Majoring or minoring in entrepreneurship

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid) 3) Provide two letters of recommendation from CSUF faculty/staff 4) Write an essay or personal statement of achievement describing your experience as a first-generation college student.

**Application Deadline:** April 22

**Purpura Family Entrepreneurial Scholarship**
Amount: $1,500

Established by: Bill Purpura

Open to: All students currently developing a startup.

Criteria: For consideration, all startups must have a founding team in place. Startups must be for-profit.

Application Procedure: Submission of a business plan and/or a pitch deck that outlines the problem, solution, who the customers are, how you will reach them, competitive landscape, and any other relevant materials. Submit to csufentrepreneurship@fullerton.edu by the due date.

Application Deadline: April 22

Purpura Family Intrapreneur Scholarship

Amount: $1,500

Established by: Bill Purpura

Open to: All students currently working on new growth opportunities from inside an existing business.

Criteria: For consideration, the student must be actively working with an existing business as an employee, intern, or consultant. Students must be currently enrolled at Cal State Fullerton.

Application Procedure: Submission of growth plan that outlines the opportunity (problem), solution, budget, and other resources that are needed to implement. Submit to csufentrepreneurship@fullerton.edu by the due date.

Application Deadline: April 22

VerWayne Family Grow Grads Scholarship

Amount: $1,000

Established by: This scholarship is funded by VerWayne Family and awarded to students to assist them in meeting educational expenses.

Open to: This scholarship is open to new and continuing Entrepreneurship major students who are pursuing an undergraduate degree.

Criteria: Full-Time Enrollment ♦ Minimum 3.0 GPA ♦ Financial Need ♦ Single Parent

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid) 3) Provide two letters of recommendation from CSUF faculty/staff
4) Write an essay or personal statement of achievement

**Application Deadline:** March 3

# Marketing

**Michael T. Ashton Memorial Leadership Award**

**Amount:** $500

**Established by:** This scholarship recognizes Marketing students who exhibit strong leadership and academic achievement while attending CSUF. The scholarship is funded by a memorial trust that was established by friends and family of Michael T. Aston. The Department of Marketing Scholarship and Awards Committee will make the final decision.

**Open to:** This scholarship is open to full-time, senior, Marketing concentration students.

**Criteria:**
- 3.0 GPA
- Leadership qualities
- Extracurricular activities including community service

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 4

# Cengage

**Amount:** $1000

**Established by:** This scholarship recognizes Marketing students who exhibit strong academic and leadership achievement while attending CSUF and display potential for success in marketing.

**Open to:** This scholarship is open to full-time Marketing majors.

**Criteria:**
- 3.0 GPA
- Extracurricular activities
- Community service involvement

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 4
Eric Openshaw Scholarship

Amount: $1,000

Established by: This scholarship was established in memory of 1977 alumnus Eric Openshaw to recognize and honor students who have demonstrated outstanding academic performance.

Open to: This scholarship is open to continuing students who are pursuing an undergraduate or a graduate degree.

Criteria: Full-Time Enrollment ♦ 3.0 GPA ♦ Financial Need ♦ Involvement in Community Service Activities ♦ On-Campus Club membership ♦Submit 500-word essay or personal statement

Application Procedure:
1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application.
2) Attach copy of current FAFSA application for establishing financial need (Free Application for Federal Student Aid)
3) Provide two letters of recommendation from CSUF faculty/staff
4) Write an essay or personal statement of achievement
5) Submit completed application(s) and materials via “Scholarship” on the portal.

Application Deadline: March 4

Friends of International Marketing Scholarship

Amount: $1,000

Established by: This scholarship recognizes Marketing and International Business students who exhibit significant potential for success in international marketing. The Friends of the International Marketing Association will make the final decision. A personal interview may be required.

Open to: This scholarship is open to full-time, Marketing concentration and International Business students.

Criteria: 3.0 GPA ♦ Leadership qualities ♦ Extracurricular activities including community service

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions. Interviews may be required.

Application Deadline: March 4

Marketing Honors Networking Program (HNP) Scholarship

Amount: $500
Established by: The Marketing Honors Networking Program (HNP) Scholarship is intended to recognize marketing students who have attended the department’s HNP event, during the current academic year. Attendance at the event is by invitation, spotlighting undergraduates who have displayed strong academic performance and a commitment to the marketing profession.

Open to: This scholarship is open to full-time Marketing students who have registered for (including an orientation session) and attended an HNP event during the academic year.

Criteria: Strong academic performance | Receive an invitation to the HNP event | Attend an HNP orientation session | Attend the HNP event.

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: April 10

Marketing Outstanding Scholarship

Amount: $1,000

Established by: The Marketing Outstanding scholarship is intended to recognize students of marketing who show strong academic performance, a commitment to the profession of marketing, and achievements in community service. A personal interview may be required.

Open to: This scholarship is open to full-time junior or senior Marketing concentration students.

Criteria: 3.0 GPA ♦ Leadership qualities ♦ Extracurricular activities including community service.

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 4

Department of Marketing and Titan Shops Scholarship

Amount: $1,000

Established by: This scholarship is established and funded by Titan Shops to recognize and honor students who have demonstrated outstanding academic performance in the disciplines taught in the Department of Marketing.

Open to: This scholarship is open to new and continuing undergraduate students who are pursuing a concentration in Marketing.
Criteria: Full-Timed Enrollment ♦ 3.5 GPA ♦ Financial need ♦ Community Service Activities ♦ Scholastic Achievement

Application Procedure: The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 4

Sales Leadership Center Scholarships

Bearing Distributors Inc.
Amount: $1,000 (two awards)

Established by: This scholarship was established and funded by Bearing Distributors Inc. to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25, 2022

Enterprise

Amount: $750 (two awards)
Established by: This scholarship was established and funded by Enterprise to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25, 2022

Fastenal

Amount: $750 (two awards)

Established by: This scholarship was established and funded by Fastenal to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as
examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page
in length, explaining a situation in which you had to use any sales related skills; including listening,
persuading or communicating skills. Include information regarding your goals (personal, academic and
professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a
FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal
Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25, 2022

**Stanley Black & Decker**

**Amount:** $1,000

**Established by:** This scholarship was established and funded by Stanley Black & Decker to recognize and
honor students who have demonstrated outstanding academic performance and have an interest in
pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an
undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional
Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales
Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the
“Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application.
Please submit the following with your online application; (a) Samples or slides of current work as
type of examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page
in length, explaining a situation in which you had to use any sales related skills; including listening,
persuading or communicating skills. Include information regarding your goals (personal, academic and
professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a
FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal
Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25, 2022

**Southern Wine & Spirits**

**Amount:** $500 (one award)
Established by: This scholarship was established and funded by Southern Wine & Spirits to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25, 2022

Lennox

Amount: $750 (two awards)

Established by: This scholarship was established and funded by Lennox to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page
in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25, 2022

Cintas

Amount: $1,000 (two awards)

Established by: This scholarship was established and funded by Cintas to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25, 2022

Pape Material Handling

Amount: $1,000 (two awards)

Established by: This scholarship was established and funded by Pape Material Handling to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.
Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria:  2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure:  1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25, 2022