

# Mihaylo College of Business and Economics

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These scholarships have been established to assist students majoring in the Mihaylo College of Business and Economics. Unless otherwise noted, all of the following scholarships are awarded in the spring semester. Application deadline is March 3. Further information can be obtained from the Dean's Suite and from the departments within the College.

*Note: For all scholarships, the notification process does not include a notification to all applicants but only to the selected recipient of the scholarship. The expected date of notification is by the end of April.*

## Paul Lehman Scholarship

**Amount:** \$2,000 (part-time students) – 12 awards; \$4,000 (full-time students) – 9 awards

**Established by:** This scholarship was established by Mr. Paul Lehman, alumni of the Mihaylo College of Business and Economics. It was established to support students who are committed to careers in financial investment.

**Open to:** This scholarship is open to all continuing business majors who are juniors or seniors with concentrations in Accounting and Finance

**Criteria:** Good Academic Standing – minimum 2.5 G.P.A. ♦ Accounting or Finance concentration ♦ preference to students enrolled in the ASAP (Applied Securities Analysis Program) Program

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the "Scholarships" icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Executive Council Outstanding Student Award

**Amount:** \$5,000 will be awarded as one or more scholarships at the selection committee's discretion

**Established by:** This scholarship is funded by the Mihaylo College of Business and Economics Executive Council to recognize an outstanding graduating senior. The College Scholarship Committee reviews all applications; the Executive Council Awards Committee interviews three to five finalists and makes their recommendation.

**Open to:** The scholarship is open to graduating BA candidates in Business Administration or Economics.

**Criteria:** Scholastic achievement ♦ Extracurricular activities ♦ Leadership ♦ Full-time enrollment

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Mihaylo College of Business and Economics Alumni Scholarship

**Amount:** \$2,000

**Established by:** This scholarship was established by Mihaylo College alumni to recognize and honor students who have demonstrated outstanding academic performance.

**Open to:** This scholarship is open to new and continuing undergraduate Pre- business or Business Administration students. Graduating students (January, May or August) are not eligible.

**Criteria:** 3.25 Cumulative GPA ♦ Full-time enrollment ♦ Involvement in the university, college or community

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Dean’s Advisory Board Awards

**Amount:** \$4,000

**Established by:** Established by Mihaylo College Dean’s Advisory Board to recognize academic achievement, leadership, volunteerism or financial need. The selected recipient(s) will be honored at the Mihaylo College Awards Ceremony and will be invited to the Dean’s Advisory Board meeting.

**Open to:** This scholarship is open to full-time, continuing students enrolled in the Mihaylo College of Business and Economics Honors Program; graduating students and previous awardees are not eligible.

**Criteria (General):** 3.5 GPA ♦ Honors Program Participation ♦ Criteria for individual scholarship award as described below

**Additional Criteria for:** **1) Outstanding Honors Student Award:** Highest GPA; if a tie, demonstrated leadership on or off campus **2) Honors Student Support Award:** Financial need **3) Outstanding Volunteerism Award:** Demonstrated involvement in volunteer work, either at Mihaylo College of Business and Economics, on campus, and/or in the community **4) Outstanding Leadership Award:** Demonstrated leadership within the College, on campus and/or in the community

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Faith Guthrie Endowed Memorial Scholarship

**Amount:** \$1,000

**Established by:** This endowed scholarship was created by John Guthrie in memory of his grandmother, Faith Guthrie, to support the efforts of students that demonstrate outstanding academic performance while working to fund their education.

**Open to:** This scholarship is open to new and continuing business students who are pursuing an undergraduate business degree while working a minimum of 30 hours per week. Graduating students (January, May or August) are not eligible.

**Criteria:** 3.0 GPA ♦ Full-time ♦ Financial need

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## The Boeing Company Scholarship

**Amount:** \$3,000 -\$5,000 (two awards)

**Established by:** This scholarship was established by The Boeing Company to recognize honors level students within Mihaylo College of Business and Economics. Two scholarship awards will be made, each one in two installments.

**Open to:** This scholarship is open to any Business Administration junior or senior in the Business Honors Program, with at least one year remaining before graduation. Scholarship recipient would be encouraged to participate in the Business Career Foundation Program and other rotational programs within The Boeing Company.

**Criteria:** 3.5 GPA ♦ Good academic standing ♦ Demonstrated financial need

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Kathleen Taylor Business Scholarship

**Amount:** \$2,000 (one award), \$1,000 (three awards)

**Established by:** This scholarship was established and funded by CBE alumna Kathleen Taylor, Class of 1982, and awarded to a student to assist with educational expenses. The recipient may not receive more than \$5,000 in total scholarship money per year, excluding grants and loans. Funds must be used for the designated academic year and may not be transferred to another school. Scholarship will be awarded each May and the scholarship will be distributed equally the following fall and spring semesters.

**Open to:** This scholarship is open to new and continuing undergraduate Business Administration students who will be returning as full-time, upper-division students. Graduating students are not eligible.

**Criteria:** 3.0 minimum GPA ♦ Full-time (minimum 12 units per semester) ♦ Participation in activities either at CSUF or in the community (including work) ♦ Essay

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions. Also, write and attach a short essay on “Other than a member of your family, who is your role model and why?” to your online application.

**Application Deadline:** March 3

## Nitori Scholarship

**Amount:** \$2,500

**Established by:** This scholarship was established and funded by the Nitori International Scholarship Foundation to recognize and honor students in the Mihaylo College of Business and Economics who have demonstrated outstanding academic performance.

**Open to:** This scholarship is open to current students enrolled in the Mihaylo College of Business and Economics and open to any major.

**Criteria:** Good academic standing- minimum 3.0 GPA ♦ U.S. Citizen, resident of U.S. or U.S. National ♦ Junior or senior level student ♦ Write essay or personal statement ♦ Provide letters of recommendation ♦ Participate in an interview by the college scholarship committee

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application: 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid) 3) Provide two letters of recommendation from CSUF faculty/staff

**Application Deadline:** March 3

# Accounting

## Cynthia A. Brown Memorial Scholarship

**Amount:** Varies

**Established by:** This scholarship is funded from a memorial trust account to honor Cynthia A. Brown and was established by her father to encourage scholarship at her alma mater.

**Open to:** This scholarship is open to continuing Accounting concentration students who are entering their senior year.

**Criteria:** Scholastic achievement ♦ Extracurricular activities ♦ Community activities

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Kenneth W. Guchereau Scholarship

**Amount:** Varies

**Established by:** This scholarship is funded by Accounting alumnus, Kenneth W. Guchereau '74.

**Open to:** This scholarship is open to members Accounting majors

**Criteria:** 3.5 GPA ♦ Extracurricular activities ♦ Completed Acct 301A and Acct 301B

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 4

## Charles B. Shellenberger Accounting Scholarship

**Amount:** Varies

**Established by:** This scholarship is funded by Chuck and Janet Shellenberger as an Accounting Scholarship Endowment.

**Open to:** Accounting majors with financial need.

**Criteria:** Completed Acct 301A and Acct 301B with a grade of “A”

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 4

## **Moss Adams, LLP Scholar**

**Amount:** Varies

**Established by:** This scholarship is funded by Moss Adams, LLP.

**Open to:** Accounting majors with outstanding service and high GPA

**Criteria:** 3.5 GPA ♦ Extracurricular activities ♦ Completed Acct 301A and Acct 301B

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 4

## **California Society of CPA’s Outstanding Future CPA Award, Orange County Chapter**

**Amount:** Varies

**Established by:** This scholarship is awarded semi-annually by the Orange County Chapter of the California Society of CPA’s to recognize an outstanding future CPA.

**Open to:** This scholarship is open to Accounting concentration students in their junior year who are citizens or legal residents of the U.S.

**Criteria:** Academic excellence ♦ Excellent communication skills ♦ Leadership ability ♦ Interest in becoming a CPA

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## **Financial Executives Award**

**Amount:** Varies

**Established by:** This scholarship is awarded annually by the Financial Executives Institute.

**Open to:** This scholarship is open to senior or graduate students in Finance or Accounting concentrations.

**Criteria:** Good GPA ♦ Extracurricular activities

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 4

## **Tax Executives Institute, Inc. Orange County Chapter**

**Amount:** Varies

**Established by:** This scholarship is funded by the Tax Executives Institute, Inc., Orange County Chapter.

**Open to:** This scholarship is open to graduate students in the Master’s in Taxation Program.

**Criteria:** Academic achievement ♦ Financial need

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 4

## **Various Other Accounting Awards Open to Juniors and Seniors**

**Amount:** Varies

**Established by:** Each year, the Department of Accounting extends 10-15 awards and scholarships to Accounting concentration juniors and seniors to recognize scholastic achievement.

**Open to:** These awards are open to junior and senior Accounting majors.

**Criteria:** GPA ♦ Scholastic achievement ♦ Student activities

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 4

# Economics

## Economics Faculty Student Achievement Award

**Amount:** \$500

**Established by:** This award was established by the Economics faculty to recognize a student's outstanding academic achievement and performance with distinction in the classroom.

**Open to:** This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

**Criteria:** Outstanding student achievement

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the "Scholarships" icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Economics Outstanding Senior Award

**Amount:** \$1,000

**Established by:** This scholarship was established by the Economics Department to an outstanding senior in recognition of scholastic achievement and demonstration of intellectual growth.

**Open to:** This scholarship is open to senior Economics majors and students with Business Economics as a concentration.

**Criteria:** GPA ♦ Academic achievement

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the "Scholarships" icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Economics Wall Street Journal Student Award

**Amount:** Wall Street Journal digital subscription (one year)

**Established by:** This scholarship is awarded annually to an economics major, based on exceptional academic performance and extracurricular activities.

**Open to:** This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

**Criteria:** Academic performance ♦ Extracurricular activities

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Emeriti Faculty and Staff Award

**Amount:** \$200

**Established by:** This award was established by the Economics Department in honor of all the dedicated faculty and staff who have served in the Economics Department.

**Open to:** This scholarship is open to senior Economics majors or seniors with Business Economics as a concentration.

**Criteria:** Academic achievement ♦ Leadership ♦ Service

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Formuzis-Pickersgill-Hunt Undergraduate Student Paper Award

**Amount:** \$1,000

**Established by:** This scholarship was established by the Formuzis, Pickersgill & Hunt, Inc. Economic Consultants. Submitted papers, written per guidelines, will be judged by the Economics Department Student Affairs Committee for the undergraduate awards and by the Graduate Committee for the graduate students’ awards.

**Open to:** This scholarship is open to undergraduate students enrolled in an economics class and graduate students in economics.

**Criteria:** Well-written economics paper

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions. 2) Pick up guidelines and criteria for paper from SGMH 3113; 3) Write an outstanding economics paper; and 4) Submit the paper with your online application by attaching it in the attached documents section.

**Application Deadline:** March 3

## Levern Graves Award

**Amount:** \$500

**Established by:** This award was established by the Economics Department to honor Professor Levern Graves, one of the founding faculty members of the CSUF Economics Department to recognize outstanding academic achievement and service to the department.

**Open to:** This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

**Criteria:** Academic achievement ♦ Service to the department

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 3

## Klein Family Awards

**Amount:** \$400 (2 awards at \$200)

**Established by:** Two awards were established by Emeritus Professor Sidney Klein in honor of his family. One award recognizes the outstanding undergraduate student each year in Economics 330 (Comparative Economic Systems) and the other award recognizes the outstanding student in Economics 332 (Economies of the Pacific Rim).

**Open to:** This scholarship is open to students enrolled in Economics 330 or Economics 332 classes.

**Criteria:** Course grade of A in Economics 330 or Economics 332 ♦ Academic achievement

**Application Procedure:** By faculty nomination

**Application Deadline:** N/A

## Stewart Long Graduate Study Award

**Amount:** \$1,500

**Established by:** This scholarship was established in honor of Professor Stewart Long, former Chair of the Economics Department, to encourage post-graduate study in Economics or related disciplines such as Law.

**Open to:** This scholarship is open to senior Economics majors

**Criteria:** Exceptional academic achievement ♦ Interview by a department committee

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions. Please attach evidence of acceptance and intention to join graduate school to your online application under the “Additional Attachments” section. Also an interview may be requested.

**Application Deadline:** March 4

## Norman Townshend-Zellner Award

**Amount:** \$500

**Established by:** This award was established by the Economics Department to honor the memory of Professor Norman Townshend-Zellner, the first chair of the CSUF Economics Department and the founder of the Center for Economic Education, to recognize a student’s outstanding service to the department, university, or community.

**Open to:** This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

**Criteria:** 2.5 GPA ♦ Outstanding service to the department, university, or community

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

**Application Deadline:** March 4

# Finance

## Finance Department Scholarship

**Amount:** Varies

**Established by:** The Department of Finance

**Open to:** This scholarship is open to all undergraduate students with a concentration in Finance.

**Minimum Criteria:** 3.0 GPA ♦ Academic achievement ♦ Quality of statement ♦ Relevant Student Club participation ♦ Campus Involvement

**Application Procedure:** The online application will be available on January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all of the questions. Interviews may be required.

**Application Deadline:** March 4

## CSU Real Estate Scholarship and Internship Grant Program

**Amount:** Varies, typically \$1,000-2,000

**Established by:** This scholarship is funded by the State of California’s Real Estate Scholarship and Internship Grant (RESIG) endowment to help support students considering a career in real estate. Under the internship option students may receive an award for an unpaid internship in which they are participating.

**Open to:** This scholarship is open to all majors with an interest in real estate broadly defined. Students must have completed or be currently enrolled in at least one course in real estate, broadly defined (e.g. urban planning, urban economics, geographic information systems and property tax classes all qualify in addition to the typical business school real estate curriculum).

**Criteria:** 2.5 GPA (undergraduate) or 3.0 GPA (graduate students) ♦ Undergraduate or graduate status ♦ Enrolled in at least 6 units ♦ Financial need

**Application Procedure:** To apply for the RESIG scholarship, students should complete the application information form found at <http://business.fullerton.edu/Center/RealEstateAndLandUse/#Scholarships> and email the completed form to [RESIG@share.calstate.edu](mailto:RESIG@share.calstate.edu). Note that students must provide the name of a faculty member who can verify course of study and career interests but the faculty member does not have to write a letter of recommendation. Financial need screening will be conducted as part of the application review process.

**Application Deadline:** December 1 for the fall semester; April 27 for the spring semester

## TABR Capital Management Scholarship

**Amount:** Two Scholarships of \$2,250 each

**Established by:** This scholarship was established by Mr. Bob Kargenian and is awarded annually. The Finance Department, in conjunction with Mr. Kargenian, selects the award winners after a one-on-one interview with Mr. Kargenian.

**Open to:** These scholarships are open only to students in the Department of Finance ASAP Bond and Equity classes who provide the requirements listed below.

**Criteria:** Quality of written statement ♦ Enrollment in two ASAP classes

**Application Procedure:** All students in the two ASAP classes are eligible as long as they provide their transcripts, CSUF scholarship application, resume and written personal statement. The statement should be no more than a page long and single spaced. In the statement the applicants should discuss their goals and aspirations and give a flavor of who they are. Interviews will be required of applicants that pass the initial screening process.

**Application Deadline:** March 4

## Center for Insurance Studies (CIS) Scholarships

*These scholarships are donated through the generosity of CIS friends and member companies whose intention in giving is to support insurance education. Some CIS scholarships are awarded in the fall semester. Please see the CIS website for fall listings: [www.centerforinsurancestudies.com](http://www.centerforinsurancestudies.com).*

### Actuary Scholarships

**Amount:** \$500 (two awards)

**Established by:** This scholarship was established by the Center for Insurance Studies Actuary Program to recognize students with an interest in actuary who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business or Math students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Actuary program interest ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

### Auto Club of Southern California Insurance Scholarship

**Amount:** \$1,000 (number of awards varies)

**Established by:** This scholarship was established by the Auto Club of Southern California to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## **Auto Club of Southern California Endowed Graduate Fellowship**

**Amount:** \$1,500

**Established by:** This fellowship is not only new but also funded by a significant endowment fund from Auto Club of Southern California to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## **American International Group Scholarship**

**Amount:** \$1,000 (number of awards varies)

**Established by:** This scholarship was established by the American International Group (AIG) to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Bill Doomey Memorial Insurance Scholarship

**Amount:** \$1,000

**Established by:** This scholarship was established by the family and friends of Bill Doomey to honor his memory. During his tenure as a Center for Insurance Studies (CIS) Board member, Bill gave generously of his time, wisdom, enthusiasm, and guidance to CIS. The Pacific Life Foundation donates matching dollars to employee gifts for this award.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Brown & Brown Insurance Scholarship

**Amount:** \$1,000

**Established by:** This scholarship was established by Brown & Brown Insurance to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## **Burnham Benefits Insurance Scholarship**

**Amount:** \$1,000

**Established by:** This scholarship was established by Burnham Benefits Insurance to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## **Byrd Family Scholarship**

**Amount:** \$1,000

**Established by:** This scholarship was established by Byrd Family to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Chartered Property Casualty Underwriters Society (CPCU), O. C. Chapter, Insurance Scholarship

**Amount:** \$500 (number of awards varies)

**Established by:** This scholarship was established by the O.C. CPCU to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Curtius Endowed Scholarship

**Amount:** \$1500

**Established by:** This scholarship was established by the Mike and Mary Curtius to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Donald E Martin Endowed Scholarships

**Amount:** \$750

**Established by:** This scholarship was established by the Donald E Martin to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## EIP-OC Leadership Scholarship

**Amount:** \$500 (2 awards)

**Established by:** This scholarship was established by two dedicated Orange County EIP board members to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## George Joseph Insurance Scholarship

**Amount:** \$1,000

**Established by:** This scholarship was established in honor of George Joseph, founder and CEO of the Mercury Insurance Group, for his contributions to both the Center for Insurance Studies and the insurance industry. The scholarship recognizes and honors students who have demonstrated strong academic performance and assists in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Gutmann Family Scholarship

**Amount:** \$1,000

**Established by:** This scholarship was established by the James Gutmann family to honor both their family and CSUF business students with an insurance interest.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Hayward Tilton & Rolapp Insurance Scholarship

**Amount:** \$1,000

**Established by:** This scholarship was established by by Roger Rolapp, CEO, to benefit a full-time business student with an interest in insurance, strong academic performance, and leadership potential.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Completed or currently enrolled in one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Insurance Industry Charitable Foundation

**Amount:** \$500 (2 awards)

**Established by:** This scholarship was established by the Insurance Industry Charitable Foundation to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Completed or currently enrolled in one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Insurance Professionals of Orange County

**Amount:** \$500 (2 awards)

**Established by:** This scholarship was established by the Insurance Professional of Orange County to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Completed or currently enrolled in one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Kelley E. Young Memorial Scholarship

**Amount:** \$500

**Established by:** This scholarship was established Wayne & Kathee Partee, in memory of Kelley Young, to recognize a student with an interest in the property and casualty insurance field.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Llord’s of America Scholarship

**Amount:** \$1000

**Established by:** This scholarship was established by Llord’s of America to recognize a student who has demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Marumoto Family Scholarship

**Amount:** \$500

**Established by:** This scholarship was established by the sons and daughters of Noriyuki and Toyoko Marumoto to honor both their parents and an insurance student who possesses positive leadership traits and a true understanding of risk management.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Mercury Insurance Outstanding Student Award

**Amount:** \$2,000

**Established by:** This scholarship was established by the Mercury Insurance Group to recognize students who have demonstrated outstanding academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Moriyama Family Scholarship

**Amount:** \$500

**Established by:** This scholarship is given by Stephen Moriyama and his wife Kim to support insurance education and honor a student with strong academics.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## New York Life Endowed Scholarship

**Amount:** \$1,000

**Established by:** This scholarship was established by New York Life Insurance to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Pacific Life Actuary Scholarship

**Amount:** \$1,000 (number of awards varies)

**Established by:** This scholarship was established by Pacific Life to acknowledge and support student interest in actuarial science.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Pacific Life Outstanding Student Scholarship

**Amount:** \$2,000

**Established by:** This scholarship was established by Pacific Life Insurance Company for a business student with outstanding academic performance and an interest in a career in insurance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Pacific Specialty Insurance Scholarship

**Amount:** \$1,000

**Established by:** This scholarship was established by Pacific Specialty Insurance Company for a business student with outstanding academic performance and an interest in a career in insurance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## **Risk and Insurance Management Society (RIMS) L.A. Chapter Scholarship**

**Amount:** \$1,000

**Established by:** This scholarship was established by L.A. RIMS to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## **Risk and Insurance Management Society (RIMS) O. C. Chapter Endowed Scholarship**

**Amount:** \$500-\$1,000 (number of awards varies)

**Established by:** This scholarship was established by O.C. RIMS to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 2.8-3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Robitaille Family Student Athlete Scholarship

**Amount:** \$2,500

**Established by:** This scholarship was established by the Frank Robitaille family to recognize students who have demonstrated strong academic and athletic performance, and to assist in meeting educational expenses. It is presented each semester to a CSUF team athlete. *Previous winners may receive the award a second time, but candidate must take an additional class, as listed below, to qualify.*

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree and participate on a CSUF athletic team.

**Criteria:** 3.0 GPA ♦ CSUF team athlete ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Steven and Eileen Wang Scholarship

**Amount:** \$500

**Established by:** This scholarship was established by the Steven and Eileen Wang family to support and recognize business students with an interest in the insurance field.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Surety Underwriters of Southern California Insurance Scholarship

**Amount:** \$500 (two awards)

**Established by:** This scholarship was established by the Surety Underwriters of Southern California to Recognize students who have demonstrated strong academic performance and have an interest in insurance careers.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree and have an interest in insurance.

**Criteria:** 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Terlecky Family Insurance Scholarship

**Amount:** \$1,000 (number of awards varies)

**Established by:** This family award was established by Alice and Greg Terlecky to recognize students who have demonstrated strong academic performance and have an insurance interest.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Travelers Insurance Scholarship

**Amount:** \$2,500 (number of awards varies)

**Established by:** This scholarship was established by St. Paul Travelers Insurance to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop ♦ Pursuing a career in insurance ♦ Junior or Senior

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Tutton Insurance Scholarship

**Amount:** \$500

**Established by:** This family award was established by Bill Tutton of Tutton Insurance Services, Inc. to recognize students who meet the criteria and have an insurance interest.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## United States Liability Insurance Group Scholarship

**Amount:** \$1000

**Established by:** This scholarship was established by United State Liability Insurance Group to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Wayne Partee Insurance Scholarship

**Amount:** \$500

**Established by:** This family award was established by the employees of Partee Insurance to honor their employer. The award is for a full-time business student with good academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

## Zenith Outstanding Insurance Student Scholarship

**Amount:** \$2,500

**Established by:** This scholarship was established by Zenith Insurance and honors a business student with superior academic performance, active community involvement and a strong interest in insurance as a career.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.5 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at <https://business.fullerton.edu/Center/InsuranceStudies/#Default>; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 4

# Information Systems/Decision Sciences (ISDS)

## ISDS Outstanding Student Scholarship

**Amount:** \$1,000

**Established by:** This scholarship was established and funded by Titan Shops to recognize and honor students who have demonstrated outstanding academic performance in the disciplines taught in the Department of Information Systems and Decision Sciences.

**Open to:** This scholarship is open to new and continuing ISDS concentration undergraduate students. It is also open to graduate students in the MS in Information Systems and MS in Information Technology degree programs as well as students in the MBA program pursuing concentrations in information systems, business intelligence, or management science.

**Criteria:** Full-Time Enrollment ♦ 3.5 GPA ♦ Financial Need ♦ Community Service Activities ♦ Departmental Participation

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 4

## Dr. Wen Chow Outstanding Information Systems/Decision Sciences (ISDS) Undergraduate Award

**Amount:** \$500

**Established by:** This scholarship is awarded annually and funded by a memorial trust account to honor Wen Chow, a professor in the Information Systems and Decision Sciences Department. The ISDS Scholarship Committee will review the applications and make the selection.

**Open to:** This scholarship is open to ISDS undergraduate and graduate students.

**Criteria:** Scholastic achievement ♦ Extracurricular activities ♦ Academic goals

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 3

## Information Systems and Decision Sciences Chair's Scholarship

**Amount:** \$500

**Established by:** This scholarship is established by the current and three former chairs of the ISDS Department to recognize academic achievement. The selected recipient must demonstrate success in three ISDS core classes (ISDS 265, ISDS 361A and ISDS 361B or equivalent) and at least two other ISDS courses.

**Open to:** This scholarship is open to continuing and graduating CSUF Business Administration, ISDS concentration undergraduate students.

**Criteria:** High GPA in the following (in order): (1) The three ISDS core courses; (2) ISDS coursework; (3) CBE coursework; (4) CSUF coursework; (5) all university coursework ♦ Minimum of 90 total units and 15 units at CSUF

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the "Scholarships" button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 3

## Dr. David S. Stoller Outstanding Decision Sciences Undergraduate Award

**Amount:** \$100

**Established by:** This scholarship is awarded annually and funded by a memorial trust account to honor David S. Stoller, professor and former Chair of the Information Systems and Decision Sciences Department.

**Open to:** This scholarship is open to undergraduate Management Science and Information Systems concentrations.

**Criteria:** Scholastic achievement ♦ Extracurricular activities ♦ Academic goals

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the "Scholarships" button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 3

# International Business

## Friends of International Marketing Scholarship

**Amount:** \$1,000

**Established by:** This scholarship recognizes Marketing and International Business students who exhibit significant potential for success in international marketing. The Friends of the International Marketing Association will make the final decision. A personal interview may be required.

**Open to:** This scholarship is open to full-time, Marketing concentration and International Business students.

**Criteria:** 3.0 GPA ♦ Leadership qualities ♦ Extracurricular activities including community service

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions. Interviews may be required.

**Application Deadline:** March 3

# Management

## Thrive Financial & Bookkeeping Services Entrepreneurial Scholarship

**Amount:** \$1,000

**Established by:** This scholarship was established by Thrive Financial & Bookkeeping Services on behalf of the Entrepreneurship Program in the Mihaylo College of Business and Economics, Cal State Fullerton.

**Open to:** This scholarship is open to students majoring or minoring in Entrepreneurship and enrolled during the spring 2015 semester.

**Criteria:** 2.5 GPA

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer all the questions.

**Application Deadline:** April 8

## Gus Berger Orange County American Production and Inventory Control Society Award

**Amount:** \$1,000

**Established by:** This scholarship is funded by the Orange County Chapter of the American Production and Inventory Control Society to recognize the best all-around graduating Operations Management student. The Management Special Projects Committee will select the recipient.

**Open to:** This scholarship is open to graduating Management concentration students with an Operations emphasis.

**Criteria:** 3.0 GPA ♦ Academic achievement ♦ Extracurricular activities

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 3

## **H. Peter Guertin Orange County American Production and Inventory Control Society Scholarship**

**Amount:** \$1,000

**Established by:** This scholarship is funded by the Orange County Chapter of the American Production and Inventory Control Society to recognize scholastic achievement. The Management Special Projects Committee will select the recipient. The funds are to be used during the applicant’s junior or senior year.

**Open to:** This scholarship is open to continuing Management concentration juniors or seniors with an interest in Production Operations.

**Criteria:** Scholastic achievement

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 3

## **Outstanding Management Student Award**

**Amount:** \$1,000

**Established by:** This award was established by the MCBE Department of Management to recognize outstanding academic performance and leadership. The Management Special Projects Committee will select the recipient(s).

**Open to:** This award is open to continuing undergraduate Business Administration students with concentration in Management.

**Criteria:** 3.5 GPA ♦ Scholastic achievement ♦ Leadership

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 3

## Department of Management and Titan Shops Book Scholarship

**Amount:** \$1,000

**Established by:** This scholarship is established and funded by Titan Shops to recognize and honor students who have demonstrated outstanding academic performance in the disciplines taught in the Department of Management.

**Open to:** This scholarship is open to new and continuing undergraduate students who are pursuing a concentration in Management.

**Criteria:** Full-Timed Enrollment ♦ 3.5 GPA ♦ Financial need ♦ Community Service Activities ♦ Scholastic Achievement

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions..

**Application Deadline:** March 3

# Marketing

## Manuel R. Rodriguez Memorial Scholarship

**Amount:** \$500

**Established by:** This scholarship recognizes Marketing students who exhibit significant potential for success in global marketing. The scholarship was established by Manuel Rodriguez in memory of his son who served as an adjunct faculty member for 20 years at CSUF as a teacher of Global Marketing

**Open to:** This scholarship is open to International Business students only.

**Criteria:** 3.0 – 3.5 GPA ♦ Financial need

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 3

## Michael T. Ashton Memorial Leadership Award

**Amount:** \$1,000

**Established by:** This scholarship recognizes Marketing students who exhibit strong leadership and academic achievement while attending CSUF. The scholarship is funded by a memorial trust that was established by friends and family of Michael T. Aston. The Department of Marketing Scholarship and Awards Committee will make the final decision

**Open to:** This scholarship is open to full-time, senior, Marketing concentration students.

**Criteria:** 3.0 GPA ♦ Leadership qualities ♦ Extracurricular activities including community service

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 3

## Enterprise Rent-A-Car Scholarship

**Amount:** \$1,000

**Established by:** This scholarship recognizes Marketing students who exhibit outstanding scholastic achievement and extracurricular activities. The Department of Marketing Scholarship and Awards Committee and Enterprise-Rent-A-Car will make the final decision. A personal interview may be required

**Open to:** This scholarship is open to full-time junior or senior Marketing concentration students.

**Criteria:** 3.0 GPA ♦ Scholastic achievement ♦ Extracurricular activities

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions and if requested provide an interview.

**Application Deadline:** March 3

## Target Stores Scholarship

**Amount:** \$1,000

**Established by:** This scholarship recognizes Marketing students that exhibit leadership and academic achievement while attending CSUF. Preference is given to applicants who are members of the Honors Networking Program. The Department of Marketing Scholarship and Awards Committee and Target Stores will make the final decision. A personal interview may be required

**Open to:** This scholarship is open to junior or senior Marketing concentration students.

**Criteria:** 3.0 GPA ♦ Interest in retail management career ♦ Leadership qualities

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions and if requested provide an interview.

**Application Deadline:** March 3

## Cengage

**Amount:** \$1000

**Established by:** This scholarship recognizes Marketing students who exhibit strong academic and leadership achievement while attending CSUF and display potential for success in marketing.

**Open to:** This scholarship is open to full-time Marketing majors.

**Criteria:** 3.0 GPA ♦ Extracurricular activities ♦ Community service involvement

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 3

## Friends of International Marketing Scholarship

**Amount:** \$1,000

**Established by:** This scholarship recognizes Marketing and International Business students who exhibit significant potential for success in international marketing. The Friends of the International Marketing Association will make the final decision. A personal interview may be required.

**Open to:** This scholarship is open to full-time, Marketing concentration and International Business students.

**Criteria:** 3.0 GPA ♦ Leadership qualities ♦ Extracurricular activities including community service

**Application Procedure:** The online application will be available January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions. Interviews may be required.

**Application Deadline:** March 3

# Sales Leadership Center Scholarships

## USG Corporation

**Amount:** \$1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by TekSystems to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

## CH Robinson

**Amount:** \$1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by Compass Group, North America to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

## UPS

**Amount:** \$1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by UPS to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

## Enterprise

**Amount:** \$1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by Enterprise to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

## Nationwide Financial

**Amount:** \$1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by Nationwide Financial to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

## Verizon

**Amount:** \$1,000 (two awards available)

**Established by:** Academic: This scholarship was established and funded by Verizon to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

## Fastenal

**Amount:** \$1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by Fastenal to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

## PepsiCO/Frito Lay

**Amount:** \$1,500

**Established by:** Academic: This scholarship was established and funded by PepsiCO/Frito Lay to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

## Stanley Black & Decker

**Amount:** \$1,000

**Established by:** Academic: This scholarship was established and funded by Stanley Black & Decker to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

## **Southern Wine & Spirits**

**Amount:** \$1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by Southern Wine & Spirits to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over \$1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25