Mihaylo College of Business and Economics

These scholarships have been established to assist students majoring in the Mihaylo College of Business and Economics. Unless otherwise noted, all of the following scholarships are awarded in the spring semester. Application deadline is March 6. Further information can be obtained from the Dean’s Suite and from the departments within the College.

Note: For all scholarships, the notification process does not include a notification to all applicants but only to the selected recipient of the scholarship. The expected date of notification is by the end of April.

**Executive Council Outstanding Student Award**

*Amount:* One award at $3,000 and two awards at $1,000 each

*Established by:* This scholarship is funded by the Mihaylo College of Business and Economics Executive Council to recognize an outstanding graduating senior. The College Scholarship Committee reviews all applications; the Executive Council Awards Committee interviews three finalists and makes the recommendation.

*Open to:* The scholarship is open to graduating BA candidates in Business Administration or Economics.

*Criteria:* Scholastic achievement ♦ Extracurricular activities ♦ Leadership ♦ Full-time enrollment

*Application Procedure:* The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

*Application Deadline:* March 6

**Mihaylo College of Business and Economics Alumni Scholarship**

*Amount:* $2,000

*Established by:* This scholarship was established by Mihaylo College alumni to recognize and honor students who have demonstrated outstanding academic performance.

*Open to:* This scholarship is open to new and continuing undergraduate Pre-business or Business Administration students. Graduating students (January, May or August) are not eligible.

*Criteria:* 3.25 Cumulative GPA ♦ Full-time enrollment ♦ Involvement in the university, college or community
Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Dean’s Advisory Board Awards

Amount: $4,000

Established by: Established by Mihaylo College Dean’s Advisory Board to recognize academic achievement, leadership, volunteerism or financial need. The selected recipient(s) will be honored at the Mihaylo College Awards Ceremony and will be invited to the Dean’s Advisory Board meeting.

Open to: This scholarship is open to full-time, continuing students enrolled in the Mihaylo College of Business and Economics Honors Program; graduating students and previous awardees are not eligible.

Criteria (General): 3.5 GPA ♦ Honors Program Participation ♦ Criteria for individual scholarship award as described below

Additional Criteria for: 1) Outstanding Honors Student Award: Highest GPA; if a tie, demonstrated leadership on or off campus  2) Honors Student Support Award: Financial need  3) Outstanding Volunteerism Award: Demonstrated involvement in volunteer work, either at Mihaylo College of Business and Economics, on campus, and/or in the community  4) Outstanding Leadership Award: Demonstrated leadership within the College, on campus and/or in the community

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Faith Guthrie Endowed Memorial Scholarship

Amount: $1,000

Established by: This endowed scholarship was created by John Guthrie in memory of his grandmother, Faith Guthrie, to support the efforts of students that demonstrate outstanding academic performance while working to fund their education.

Open to: This scholarship is open to new and continuing business students who are pursuing an undergraduate business degree while working a minimum of 30 hours per week. Graduating students (January, May or August) are not eligible.

Criteria: 3.0 GPA ♦ Full-time ♦ Financial need
Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

**The Boeing Company Scholarship**

*Amount:* $3,000-$5,000 (two awards)

*Established by:* This scholarship was established by The Boeing Company to recognize honors level students within Mihaylo College of Business and Economics. Two scholarship awards will be made, each one in two installments.

*Open to:* This scholarship is open to any Business Administration junior or senior in the Business Honors Program, with at least one year remaining before graduation. Scholarship recipient would be encouraged to participate in the Business Career Foundation Program and other rotational programs within The Boeing Company.

*Criteria:* 3.5 GPA ♦ Good academic standing ♦ Demonstrated financial need

**Kathleen Taylor Business Scholarship**

*Amount:* $2,000 (one award), $1,000 (three awards)

*Established by:* This scholarship was established and funded by CBE alumna Kathleen Taylor, Class of 1982, and awarded to a student to assist with educational expenses. The recipient may not receive more than $5,000 in total scholarship money per year, excluding grants and loans. Funds must be used for the designated academic year and may not be transferred to another school. Scholarship will be awarded each May and the scholarship will be distributed equally the following fall and spring semesters.

*Open to:* This scholarship is open to new and continuing undergraduate Business Administration students who will be returning as full-time, upper-division students. Graduating students are not eligible.

*Criteria:* 3.0 minimum GPA ♦ Full-time (minimum 12 units per semester) ♦ Participation in activities either at CSUF or in the community (including work) ♦ Essay

**Application Procedure:** The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.
onscreen instructions and be sure to answer all questions. Also, write and attach a short essay on “Other than a member of your family, who is your role model and why?” to your online application.

Application Deadline: March 4

Accounting

Cynthia A. Brown Memorial Scholarship

Amount: Varies

Established by: This scholarship is funded from a memorial trust account to honor Cynthia A. Brown and was established by her father to encourage scholarship at her alma mater.

Open to: This scholarship is open to continuing Accounting concentration students who are entering their senior year.

Criteria: Scholastic achievement ♦ Extracurricular activities ♦ Community activities

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Kenneth W. Guchereau Scholarship

Amount: Varies

Established by: This scholarship is funded by Accounting alumnus, Kenneth W. Guchereau ‘74.

Open to: This scholarship is open to members Accounting majors

Criteria: 3.5 GPA ♦ Extracurricular activities ♦ Completed Acct 301A and Acct 301B

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Charles B. Shellenberger Accounting Scholarship

Amount: Varies
Established by: This scholarship is funded by Chuck and Janet Shellenberger as an Accounting Scholarship Endowment.

Open to: Accounting majors with financial need.

Criteria: Completed Acct 301A and Acct 301B with a grade of “A”

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

**Moss Adams, LLP Scholar**

Amount: Varies

Established by: This scholarship is funded by Moss Adams, LLP.

Open to: Accounting majors with outstanding service and high GPA

Criteria: 3.5 GPA ♦ Extracurricular activities ♦ Completed Acct 301A and Acct 301B

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

**California Society of CPA’s Outstanding Future CPA Award, Orange County Chapter**

Amount: Varies

Established by: This scholarship is awarded semi-annually by the Orange County Chapter of the California Society of CPA’s to recognize an outstanding future CPA.

Open to: This scholarship is open to Accounting concentration students in their junior year who are citizens or legal residents of the U.S.

Criteria: Academic excellence ♦ Excellent communication skills ♦ Leadership ability ♦ Interest in becoming a CPA

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.
Application Deadline: March 6

Financial Executives Award

Amount: Varies

Established by: This scholarship is awarded annually by the Financial Executives Institute.

Open to: This scholarship is open to senior or graduate students in Finance or Accounting concentrations.

Criteria: Good GPA ♦ Extracurricular activities

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Tax Executives Institute, Inc. Orange County Chapter

Amount: Varies

Established by: This scholarship is funded by the Tax Executives Institute. Inc., Orange County Chapter.

Open to: This scholarship is open to graduate students in the Master’s in Taxation Program.

Criteria: Academic achievement ♦ Financial need

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Various Other Accounting Awards Open to Juniors and Seniors

Amount: Varies

Established by: Each year, the Department of Accounting extends 10-15 awards and scholarships to Accounting concentration juniors and seniors to recognize scholastic achievement.

Open to: These awards are open to junior and senior Accounting majors.

Criteria: GPA ♦ Scholastic achievement ♦ Student activities
Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Economics

Economics Faculty Student Achievement Award

Amount: $500

Established by: This award was established by the Economics faculty to recognize a student’s outstanding academic achievement and performance with distinction in the classroom.

Open to: This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

Criteria: Outstanding student achievement

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Economics Outstanding Graduate Student Award

Amount: $1,500

Established by: This scholarship is awarded annually by the Economics Department to an outstanding graduate student in recognition of scholastic achievement and demonstration of intellectual growth.

Open to: This scholarship is open to continuing graduate students in Economics.

Criteria: GPA ♦ Academic achievement

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Economics Outstanding Senior Award
Amount: $1,000

Established by: This scholarship was established by the Economics Department to an outstanding senior in recognition of scholastic achievement and demonstration of intellectual growth.

Open to: This scholarship is open to senior Economics majors and students with Business Economics as a concentration.

Criteria: GPA ♦ Academic achievement

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Economics Wall Street Journal Student Award

Amount: Wall Street Journal subscription (one year) and an engraved gift from the Wall Street Journal

Established by: This scholarship is awarded annually to an economics major, based on exceptional academic performance and extracurricular activities.

Open to: This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

Criteria: Academic performance ♦ Extracurricular activities

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Emeriti Faculty and Staff Award

Amount: $200

Established by: This award was established by the Economics Department in honor of all the dedicated faculty and staff who have served in the Economics Department.

Open to: This scholarship is open to senior Economics majors or seniors with Business Economics as a concentration.

Criteria: Academic achievement ♦ Leadership ♦ Service
Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Formuzis-Pickersgill-Hunt Undergraduate Student Paper Award

Amount: $1,000

Established by: This scholarship was established by the Formuzis, Pickersgill & Hunt, Inc. Economic Consultants. Submitted papers, written per guidelines, will be judged by the Economics Department Student Affairs Committee for the undergraduate awards and by the Graduate Committee for the graduate students’ awards.

Open to: This scholarship is open to undergraduate students enrolled in an economics class and graduate students in economics.

Criteria: Well-written economics paper

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions. 2) Pick up guidelines and criteria for paper from SGMH 3113; 3) Write an outstanding economics paper; and 4) Submit the paper with your online application by attaching it in the attached documents section.

Application Deadline: March 6

Formuzis-Pickersgill-Hunt Graduate Student Paper Award

Amount: $1,000

Established by: This scholarship was established by the Formuzis, Pickersgill & Hunt, Inc. Economic Consultants. Submitted papers, written per guidelines, will be judged by the Graduate Committee for the graduate students’ awards.

Open to: This scholarship is open to graduate students enrolled in an Economics class and graduate students in Economics.

Criteria: Well-written economics paper

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions. 2) Pick up guidelines and criteria for paper from SGMH 3113; 3) Write an outstanding economics paper; and 4) Submit the paper with your online application by attaching it in the attached documents section.
**Application Deadline:** March 6

**Levern Graves Award**

**Amount:** $500

*Established by:* This award was established by the Economics Department to honor Professor Levern Graves, one of the founding faculty members of the CSUF Economics Department to recognize outstanding academic achievement and service to the department.

*Open to:* This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

*Criteria:* Academic achievement ♦ Service to the department

*Application Procedure:* The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

*Application Deadline:* March 6

**Klein Family Awards**

**Amount:** $200

*Established by:* Two awards were established by Emeritus Professor Sidney Klein in honor of his family. One award recognizes the outstanding undergraduate student each year in Economics 330 (Comparative Economic Systems) and the other award recognizes the outstanding student in Economics 332 (Economies of the Pacific Rim).

*Open to:* This scholarship is open to students enrolled in Economics 330 or Economics 332 classes.

*Criteria:* Course grade of A in Economics 330 or Economics 332 ♦ Academic achievement

*Application Procedure:* By faculty nomination

*Application Deadline:* N/A

**Stewart Long Award for Outstanding New Graduate Students**

**Amount:** $1,500

*Established by:* This scholarship was established in honor of Professor Stewart Long, former Chair of the Economics Department, to attract outstanding students to the M.A. Economics program at CSUF.
Open to: This scholarship is open to newly accepted students into the M.A. Economics program at Cal State Fullerton.

Criteria: Acceptance to M.A. Economics program ♦ Past academic achievement ♦ GRE scores

Application Procedure: 1) Submit application for admission to Cal State Fullerton’s Master’s Program in Economics (no separate scholarship application is necessary); 2) Provide three confidential letters of recommendation as required for MA admission; 3) Submit a two-page essay on the motivation and the purpose of a graduate student at CSUF; 4) Include official GRE scores; and 5) Submit all materials to the Economics Department, located in SGMH 3313.

Application Deadline: Same application deadline for admissions in the fall and spring semesters

Stewart Long Graduate Study Award

Amount: $1,500

Established by: This scholarship was established in honor of Professor Stewart Long, former Chair of the Economics Department, to encourage post-graduate study in Economics or related disciplines such as Law.

Open to: This scholarship is open to senior Economics majors

Criteria: Exceptional academic achievement ♦ Interview by a department committee

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions. Please attach evidence of acceptance and intention to join graduate school to your online application under the “Additional Attachments” section. Also an interview may be requested.

Application Deadline: March 6

Norman Townshend-Zellner Award

Amount: $500

Established by: This award was established by the Economics Department to honor the memory of Professor Norman Townshend-Zellner, the first chair of the CSUF Economics Department and the founder of the Center for Economic Education, to recognize a student’s outstanding service to the department, university, or community.

Open to: This scholarship is open to all undergraduate Economics majors and students with Business Economics as a concentration.

Criteria: 2.5 GPA ♦ Outstanding service to the department, university, or community
Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: March 6

Murray Wolfson Memorial Scholarship

Amount: $1,500

Established by: This scholarship was instituted by the Department of Economics to honor the memory of Professor Murray Wolfson, a distinguished teacher and scholar, who exemplified a high commitment to graduate teaching and scholarly research throughout his life. The scholarship is awarded annually to a graduate student in Economics who has the highest GPA above 3.75 in the core courses (Econ 441, Econ 502, Econ 503, and Econ 504) in the MA Economics program. The scholarship seeks to reward and encourage the graduate student who shows the greatest potential for success in the MA program.

Open to: This scholarship is open to continuing graduate students in Economics.

Criteria: 3.75 GPA (core courses: Econ 441, Econ 502, Econ 503, and Econ 504) ♦ Potential for academic success

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all questions.

Application Deadline: November 1

Finance

Finance Department Scholarship

Amount: Varies

Established by: The Department of Finance

Open to: This scholarship is open to all undergraduate students with a concentration in Finance.

Minimum Criteria: 3.0 GPA ♦ Academic achievement ♦ Quality of statement ♦ Relevant Student Club participation ♦ Campus Involvement

Application Procedure: The online application will be available on January 4. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” icon. Follow the onscreen instructions and be sure to answer all of the questions. Interviews may be required.

Application Deadline: March 6
CSU Real Estate Scholarship and Internship Grant Program

**Amount:** Varies, typically $1,000-2,000

**Established by:** This scholarship is funded by the State of California’s Real Estate Scholarship and Internship Grant (RESIG) endowment to help support students considering a career in real estate. Under the internship option students may receive an award for an unpaid internship in which they are participating.

**Open to:** This scholarship is open to all majors with an interest in real estate broadly defined. Students must have completed or be currently enrolled in at least one course in real estate, broadly defined (e.g. urban planning, urban economics, geographic information systems and property tax classes all qualify in addition to the typical business school real estate curriculum).

**Criteria:** 2.5 GPA (undergraduate) or 3.0 GPA (graduate students) ♦ Undergraduate or graduate status ♦ Enrolled in at least 6 units ♦ Financial need

**Application Procedure:** To apply for the RESIG scholarship, students should complete the application information form found at [http://business.fullerton.edu/Center/RealEstateAndLandUse/#Scholarships](http://business.fullerton.edu/Center/RealEstateAndLandUse/#Scholarships) and email the completed form to RESIG@share.calstate.edu. Note that students must provide the name of a faculty member who can verify course of study and career interests but the faculty member does not have to write a letter of recommendation. Financial need screening will be conducted as part of the application review process.

**Application Deadline:** December 1 for the fall semester; April 27 for the spring semester

TABR Capital Management Scholarship

**Amount:** Two Scholarships of $2,250 each

**Established by:** This scholarship was established by Mr. Bob Kargenian and is awarded annually. The Finance Department, in conjunction with Mr. Kargenian, selects the award winners after a one-on-one interview with Mr. Kargenian.

**Open to:** These scholarships are open only to students in the Department of Finance ASAP Bond and Equity classes who provide the requirements listed below.

**Criteria:** Quality of written statement ♦ Enrollment in two ASAP classes

**Application Procedure:** All students in the two ASAP classes are eligible as long as they provide their transcripts, CSUF scholarship application, resume and written personal statement. The statement should be no more than a page long and single spaced. In the statement the applicants should discuss their goals and aspirations and give a flavor of who they are. Interviews will be required of applicants that pass the initial screening process.

**Application Deadline:** March 6
Center for Insurance Studies (CIS) Scholarships

These scholarships are donated through the generosity of CIS friends and member companies whose intention in giving is to support insurance education. Some CIS scholarships are awarded in the fall semester. Please see the CIS website for fall listings: www.centerforinsurancestudies.com.

Actuary Scholarships

Amount: $500 (two awards)

Established by: This scholarship was established by the Center for Insurance Studies Actuary Program to recognize students with an interest in actuary who have demonstrated strong academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business or Math students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA • Actuary program interest • Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Auto Club of Southern California Insurance Scholarship

Amount: $1,000 (number of awards varies)

Established by: This scholarship was established by the Auto Club of Southern California to recognize students who have demonstrated strong academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

Criteria: 3.0 GPA • Full-time (12 units) • Business Administration major • Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
**American International Group Scholarship**

*Amount:* $1,000 (number of awards varies)

*Established by:* This scholarship was established by the American International Group (AIG) to recognize students who have demonstrated strong academic performance.

*Open to:* This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

*Criteria:* 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Bill Doomey Memorial Insurance Scholarship**

*Amount:* $1,000

*Established by:* This scholarship was established by the family and friends of Bill Doomey to honor his memory. During his tenure as a Center for Insurance Studies (CIS) Board member, Bill gave generously of his time, wisdom, enthusiasm, and guidance to CIS. The Pacific Life Foundation donates matching dollars to employee gifts for this award.

*Open to:* This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

*Criteria:* 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 6

**Brown & Brown Insurance Scholarship**

**Amount:** $1,000

**Established by:** This scholarship was established by Brown & Brown Insurance to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ◆ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/Fin 415 Actuary Workshop.

**Chartered Property Casualty Underwriters Society (CPCU), O. C. Chapter, Insurance Scholarship**

**Amount:** $1,000 (number of awards varies)

**Established by:** This scholarship was established by the O.C. PCU to recognize students who have demonstrated strong academic performance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:** 3.0 GPA ◆ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/Fin 415 Actuary Workshop.
Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

**Foundation for Agency Management Excellence (FAME) Outstanding Student Scholarship**

**Amount:** $5,000 (1 junior + 1 senior)

**Established by:** This award was established by the Foundation for Agency Management Excellence. It provides $2,500 each semester, for both fall and spring, to an academically excellent student.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

**George Joseph Insurance Scholarship**

**Amount:** $1,000

**Established by:** This scholarship was established in honor of George Joseph, founder and CEO of the Mercury Insurance Group, for his contributions to both the Center for Insurance Studies and the insurance industry. The scholarship recognizes and honors students who have demonstrated strong academic performance and assists in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 6

**Gutmann Family Scholarship**

**Amount:** $1,000

**Established by:** This scholarship was established by the James Gutmann family to honor both their family and CSUF business students with an insurance interest.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 6

**Hayward Tilton & Rolapp Insurance Scholarship**

**Amount:** $1,000

**Established by:** This scholarship was established by by Roger Rolapp, CEO, to benefit a full-time business student with an interest in insurance, strong academic performance, and leadership potential.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Completed or currently enrolled in one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Insurance Industry Charitable Foundation

Amount: $1,000

Established by: This scholarship was established by the Insurance Industry Charitable Foundation to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Completed or currently enrolled in one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Insurance Professionals of Orange County

Amount: $500

Established by: This scholarship was established by the Insurance Professional of Orange County to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Completed or currently enrolled in one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Kelley E. Young Memorial Scholarship

Amount: $500

Established by: This scholarship was established Wayne & Kathee Partee, in memory of Kelley Young, to recognize a student with an interest in the property and casualty insurance field.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Marumoto Family Scholarship

Amount: $500

Established by: This scholarship was established by the sons and daughters of Noriyuki and Toyoko Marumoto to honor both their parents and an insurance student who possesses positive leadership traits and a true understanding of risk management.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.
Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Moriyama Family Scholarship

Amount: $500

Established by: This scholarship is given by Stephen Moriyama and his wife Kim to support insurance education and honor a student with strong academics.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one or more of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Mercury Insurance Outstanding Student Award

Amount: $2,000

Established by: This scholarship was established by the Mercury Insurance Group to recognize students who have demonstrated outstanding academic performance and to assist in meeting educational expenses.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.2 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ Fin 415 Actuary Workshop.
Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

**New York Life Insurance Scholarship**

*Amount*: $500 (two awards)

*Established by*: This scholarship was established by New York Life Insurance to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

*Open to*: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

*Criteria*: 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure**: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

**Pacific Life Actuary Scholarship**

*Amount*: $1,000 (number of awards varies)

*Established by*: This scholarship was established by Pacific Life to acknowledge and support student interest in actuarial science.

*Open to*: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

*Criteria*: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure**: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from
TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 6

**Pacific Life Outstanding Student Scholarship**

**Amount:** $2,000

**Established by:** This scholarship was established by Pacific Life Insurance Company for a business student with outstanding academic performance and an interest in a career in insurance.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.2 GPA • Full-time (12 units) • Business Administration major • Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 6

**Risk and Insurance Management Society (RIMS) L.A. Chapter Scholarship**

**Amount:** $1,000 (number of awards varies)

**Established by:** This scholarship was established by L.A. RIMS to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:** 3.0 GPA • Full-time (12 units) • Business Administration major • Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:** 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com); 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.
Application Deadline: March 6

Risk and Insurance Management Society (RIMS) O. C. Chapter Scholarship

Amount: $500-$1,000 (number of awards varies)

Established by: This scholarship was established by O.C. RIMS to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 2.8-3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Robitaille Family Student Athlete Scholarship

Amount: $2,500

Established by: This scholarship was established by the Frank Robitaille family to recognize students who have demonstrated strong academic and athletic performance, and to assist in meeting educational expenses. It is presented each semester to a CSUF team athlete. Previous winners may receive the award a second time, but candidate must take an additional class, as listed below, to qualify.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree and participate on a CSUF athletic team.

Criteria: 3.0 GPA ♦ CSUF team athlete ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.
Application Deadline: March 6

State Fund Insurance Scholarship

Amount: $1,000

Established by: This scholarship was established by the State Fund to support and recognize business students with an interest in the insurance field.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.0 GPA ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Surety Underwriters of Southern California Insurance Scholarship

Amount: $500 (two awards)

Established by: This scholarship was established by the Surety Underwriters of Southern California to Recognize students who have demonstrated strong academic performance and have an interest in insurance careers.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree and have an interest in insurance.

Criteria: 2.8 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6
Terlecky Family Insurance Scholarship

**Amount:** $1,000 (number of awards varies)

**Established by:** This family award was established by Alice and Greg Terlecky to recognize students who have demonstrated strong academic performance and have an insurance interest.

**Open to:** This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

**Criteria:**
- 3.0 GPA
- Full-time (12 units)
- Business Administration major
- Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

**Application Procedure:**
1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com);
2) Obtain a copy of your financial aid award summary through TITAN Online;
3) Obtain a copy of your last semester’s grade report from TITAN Online;
4) Click on “submit application” to send your application; and
5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 6

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Travelers Insurance Scholarship

**Amount:** $1,000 (number of awards varies)

**Established by:** This scholarship was established by St. Paul Travelers Insurance to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

**Open to:** This scholarship is open to continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

**Criteria:**
- 3.2 GPA
- Full-time (12 units)
- Business Administration major
- Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop
- Pursuing a career in insurance
- Junior or Senior

**Application Procedure:**
1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at [http://centerforinsurancestudies.com](http://centerforinsurancestudies.com);
2) Obtain a copy of your financial aid award summary through TITAN Online;
3) Obtain a copy of your last semester’s grade report from TITAN Online;
4) Click on “submit application” to send your application; and
5) Submit application materials to SGMH 4280, (657) 278-2045.

**Application Deadline:** March 6

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Tutton Insurance Scholarship

**Amount:** $500
Established by: This family award was established by Bill Tutton of Tutton Insurance Services, Inc. to recognize students who meet the criteria and have an insurance interest.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) one of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

United States Liability Insurance Group Scholarship

Amount: $1000

Established by: This scholarship was established by United State Liability Insurance Group to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.0 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Wayne Partee Insurance Scholarship

Amount: $500
Established by: This family award was established by the employees of Partee Insurance to honor their employer. The award is for a full-time business student with good academic performance.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 2.8 GPA  ♦  Full-time (12 units)  ♦  Business Administration major  ♦  Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Worldwide Facilities Scholarship

Amount: $1000

Established by: This scholarship was established by Worldwide Facilities to recognize students who have demonstrated strong academic performance and to assist in meeting educational expenses.

Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate degree.

Criteria: 3.0 GPA  ♦  Full-time (12 units)  ♦  Business Administration major  ♦  Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Zenith Outstanding Insurance Student Scholarship

Amount: $2,500

Established by: This scholarship was established by Zenith Insurance and honors a business student with superior academic performance, active community involvement and a strong interest in insurance as a career.
Open to: This scholarship is open to new and continuing (full-time) Business Administration students who are pursuing an undergraduate or graduate degree.

Criteria: 3.5 GPA ♦ Full-time (12 units) ♦ Business Administration major ♦ Be enrolled in (or have completed) two of the following classes: Fin 335, 360, 410, 411, 444, 461, 462, 463, 464, 560, 562; MATH 390/ FIN 415 Actuary Workshop.

Application Procedure: 1) Complete the Center for Insurance Studies “online scholarship application” under “scholarship” at http://centerforinsurancestudies.com; 2) Obtain a copy of your financial aid award summary through TITAN Online; 3) Obtain a copy of your last semester’s grade report from TITAN Online; 4) Click on “submit application” to send your application; and 5) Submit application materials to SGMH 4280, (657) 278-2045.

Application Deadline: March 6

Information Systems/Decision Sciences (ISDS)

ISDS Outstanding Student Scholarship

Amount: $1,000

Established by: This scholarship was established and funded by Titan Shops to recognize and honor students who have demonstrated outstanding academic performance in the disciplines taught in the Department of Information Systems and Decision Sciences.

Open to: This scholarship is open to new and continuing ISDS concentration undergraduate students. It is also open to graduate students in the MS in Information Systems and MS in Information Technology degree programs as well as students in the MBA program pursuing concentrations in information systems, business intelligence, or management science.

Criteria: Full-Time Enrollment ♦ 3.5 GPA ♦ Financial Need ♦ Community Service Activities ♦ Departmental Participation

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 6
Dr. Wen Chow Outstanding Information Systems/Decision Sciences (ISDS) Undergraduate Award

Amount: $500

Established by: This scholarship is awarded annually and funded by a memorial trust account to honor Wen Chow, a professor in the Information Systems and Decision Sciences Department. The ISDS Scholarship Committee will review the applications and make the selection.

Open to: This scholarship is open to ISDS undergraduate and graduate students.

Criteria: Scholastic achievement ♦ Extracurricular activities ♦ Academic goals

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 6

Information Systems and Decision Sciences Chair’s Scholarship

Amount: $500

Established by: This scholarship is established by the current and three former chairs of the ISDS Department to recognize academic achievement. The selected recipient must demonstrate success in three ISDS core classes (ISDS 265, ISDS 361A and ISDS 361B or equivalent) and at least two other ISDS courses.

Open to: This scholarship is open to continuing and graduating CSUF Business Administration, ISDS concentration undergraduate students.

Criteria: High GPA in the following (in order): (1) The three ISDS core courses; (2) ISDS coursework; (3) CBE coursework; (4) CSUF coursework; (5) all university coursework ♦ Minimum of 90 total units and 15 units at CSUF

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 6

Dr. David S. Stoller Outstanding Decision Sciences Undergraduate Award

Amount: $100

Established by: This scholarship is awarded annually and funded by a memorial trust account to honor
David S. Stoller, professor and former Chair of the Information Systems and Decision Sciences Department.

Open to: This scholarship is open to undergraduate Management Science and Information Systems concentrations.

Criteria: Scholastic achievement ♦ Extracurricular activities ♦ Academic goals

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 6

International Business

Friends of International Marketing Scholarship

Amount: Varies

Established by: This scholarship recognizes Marketing students who exhibit significant potential for success in International Business. The Friends of the International Marketing Association will make the final decision. A personal interview may be required

Open to: This scholarship is open to continuing International Business major students.

Criteria: 3.0 GPA ♦ Extracurricular activities ♦ Participation in student or professional activities ♦ Study abroad experience

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions. Interviews may be required.

Application Deadline: March 6

Management

Conrey Insurance Brokers and Risk Managers Entrepreneurial Scholarship

Amount: $3,000

Established by: This scholarship was established by Conrey Insurance Brokers and Risk Managers on behalf of the Entrepreneurship Program in the Mihaylo College of Business and Economics, Cal State
Fullerton.

**Open to:** This scholarship is open to full-time students in their junior year, entering their senior year in the upcoming fall semester—all applicants must be majoring in Business Administration with a concentration in Entrepreneurship.

**Criteria:** 2.5 GPA (employed and/or extracurricular activities) ♦ 3.0 GPA (unemployed or not involved in extracurricular activities)

**Application Procedure:** The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 4

**Thrive Financial & Bookkeeping Services Entrepreneurial Scholarship**

**Amount:** $1,000

**Established by:** This scholarship was established by Thrive Financial & Bookkeeping Services on behalf of the Entrepreneurship Program in the Mihaylo College of Business and Economics, Cal State Fullerton.

**Open to:** This scholarship is open to students majoring or minoring in Entrepreneurship and enrolled during the spring 2015 semester.

**Criteria:** 2.5 GPA

**Application Procedure:** The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer all the questions.

**Application Deadline:** March 4

**Gus Berger Orange County American Production and Inventory Control Society Award**

**Amount:** $500

**Established by:** This scholarship is funded by the Orange County Chapter of the American Production and Inventory Control Society to recognize the best all-around graduating Operations Management student. The Management Special Projects Committee will select the recipient.

**Open to:** This scholarship is open to graduating Management concentration students with an Operations emphasis.

**Criteria:** 3.0 GPA ♦ Academic achievement ♦ Extracurricular activities
**Application Procedure:** The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 6

**H. Peter Guertin Orange County American Production and Inventory Control Society Scholarship**

**Amount:** $500

**Established by:** This scholarship is funded by the Orange County Chapter of the American Production and Inventory Control Society to recognize scholastic achievement. The Management Special Projects Committee will select the recipient. The funds are to be used during the applicant’s junior or senior year.

**Open to:** This scholarship is open to continuing Management concentration juniors or seniors with an interest in Production Operations.

**Criteria:** Scholastic achievement

**Application Procedure:** The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 6

**Outstanding Management Student Award**

**Amount:** $1,000

**Established by:** This award was established by the MCBE Department of Management to recognize outstanding academic performance and leadership. The Management Special Projects Committee will select the recipient(s).

**Open to:** This award is open to continuing undergraduate Business Administration students with concentration in Management.

**Criteria:** 3.5 GPA ♦ Scholastic achievement ♦ Leadership

**Application Procedure:** The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

**Application Deadline:** March 6

**Department of Management and Titan Shops Book Scholarship**
**Marketing**

**Manuel R. Rodriguez Memorial Scholarship**

*Amount:* $5,000 total ($1,000 a year divided $500.00 per semester)

*Established by:* This scholarship recognizes Marketing students who exhibit significant potential for success in global marketing. The scholarship was established by Manuel Rodriguez in memory of his son who served as an adjunct faculty member for 20 years at CSUF as a teacher of Global Marketing.

*Open to:* This scholarship is open to International Business students only.

*Criteria:* 3.0 – 3.5 GPA ♦ Financial need

*Application Procedure:* The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

*Application Deadline:* March 8

**Michael T. Ashton Memorial Leadership Award**

*Amount:* $500

*Established by:* This scholarship recognizes Marketing students who exhibit strong leadership and academic achievement while attending CSUF. The scholarship is funded by a memorial trust that was established by friends and family of Michael T. Aston. The Department of Marketing Scholarship and Awards Committee will make the final decision.
Open to: This scholarship is open to full-time, senior, Marketing concentration students.

Criteria: 3.0 GPA ♦ Leadership qualities ♦ Extracurricular activities including community service

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 8

Enterprise Rent-A-Car Scholarship

Amount: $1,000

Established by: This scholarship recognizes Marketing students who exhibit outstanding scholastic achievement and extracurricular activities. The Department of Marketing Scholarship and Awards Committee and Enterprise-Rent-A-Car will make the final decision. A personal interview may be required

Open to: This scholarship is open to full-time junior or senior Marketing concentration students.

Criteria: 3.0 GPA ♦ Scholastic achievement ♦ Extracurricular activities

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions and if requested provide an interview.

Application Deadline: March 8

Target Stores Scholarship

Amount: $1,000

Established by: This scholarship recognizes Marketing students that exhibit leadership and academic achievement while attending CSUF. Preference is given to applicants who are members of the Honors Networking Program. The Department of Marketing Scholarship and Awards Committee and Target Stores will make the final decision. A personal interview may be required

Open to: This scholarship is open to junior or senior Marketing, Management, Finance, or Business Economics concentration students.

Criteria: 3.0 GPA ♦ Interest in retail management career ♦ Leadership qualities

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions and if requested provide an interview.
Application Deadline: March 8

Whittington Marketing Scholarship

Amount: $1,000

Established by: This scholarship recognizes Marketing students who exhibit outstanding academic achievement, are involved in the CSUF community, and demonstrate need for assistance with respect to their educational expenses. This scholarship was established by Kimjera Whittington who is a CSUF Marketing alumna, class of 1998. The donor will make the final decision

Open to: This scholarship is open to junior or senior students pursuing an undergraduate degree in Marketing.

Criteria: 3.0 GPA ♦ Full-time ♦ Financial need ♦ Extracurricular university activities ♦ Concentration in Marketing

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions and if requested provide an interview.

Application Deadline: March 8

Anaheim/Orange County Visitor & Convention Bureau Scholarship

Amount: $1000

Established by: This scholarship recognizes Marketing students who exhibit significant potential for success in the Tourism/Hospitality/Entertainment Industry. The Department of Marketing Scholarship and Awards Committee and the President of the Anaheim/Orange County Visitor & Convention Bureau will determine the recipient of this scholarship. Personal interviews may be required

Open to: This scholarship is open to junior or senior Marketing, Management, Finance, or Economics majors.

Criteria: 3.0 GPA ♦ Extracurricular activities ♦ Community service involvement

Application Procedure: The online application will be available February 1. To access the application, go to your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and be sure to answer in all the questions.

Application Deadline: March 8
Sales Leadership Center Scholarships

Bankers Life

**Amount:** $1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by Bankers Life to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

Hass Factory Outlet

**Amount:** $1,500 (two awards)

**Established by:** Academic: This scholarship was established and funded by Hass Factory Outlet to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.
Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25

USG Corporation

Amount: $1,000 (two awards)

Established by: Academic: This scholarship was established and funded by TekSystems to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a
FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

### CH Robinson

**Amount:** $1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by Compass Group, North America to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:**
- 2.75 or higher GPA
- Participation in the Sales Leadership Center
- Certificate of Professional Sales preferred
- For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course
- Previous applicants are encouraged to re-apply.

**Application Procedure:**
1. Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application.
2. Please submit the following with your online application:
   - (a) Samples or slides of current work as examples of artistic work,
   - (b) Résumé or C.V., and
   - (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in.
3. Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

### UPS

**Amount:** $1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by UPS to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.
**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

**Enterprise**

**Amount:** $1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by Enterprise to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.
professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25

Nationwide Financial

Amount: $1,000 (two awards)

Established by: Academic: This scholarship was established and funded by Nationwide Financial to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25

Verizon

Amount: $1,000 (two awards available)
Established by: Academic: This scholarship was established and funded by Verizon to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25

Fastenal

Amount: $1,000 (two awards)

Established by: Academic: This scholarship was established and funded by Fastenal to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as
examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25

**PepsiCo/Frito Lay**

**Amount:** $1,500

*Established by:* Academic: This scholarship was established and funded by PepsiCo/Frito Lay to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

*Open To:* This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

*Criteria:* 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

*Application Procedure:* 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25

**Stanley Black & Decker**

**Amount:** $1,000
Established by: Academic: This scholarship was established and funded by Stanley Black & Decker to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

Application Deadline: March 25

Graybar

Amount: $1,000 (two awards)

Established by: Academic: This scholarship was established and funded by Graybar to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

Open To: This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

Criteria: 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

Application Procedure: 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as
Examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25

**Southern Wine & Spirits**

**Amount:** $1,000 (two awards)

**Established by:** Academic: This scholarship was established and funded by Southern Wine & Spirits to recognize and honor students who have demonstrated outstanding academic performance and have an interest in pursuing a professional sales career.

**Open To:** This scholarship is open to new and continuing students (all majors) who are pursuing an undergraduate degree and have an interest in pursuing a professional sales career.

**Criteria:** 2.75 or higher GPA ♦ Participation in the Sales Leadership Center ♦ Certificate of Professional Sales preferred ♦ For scholarships over $1,000, students must have completed or be enrolled in a Sales Leadership course ♦ Previous applicants are encouraged to re-apply.

**Application Procedure:** 1) Log into your CSUF portal (be sure to use the new portal) and click on the “Scholarships” button. Follow the onscreen instructions and complete the Scholarship Application. Please submit the following with your online application; (a) Samples or slides of current work as examples of artistic work, (b) Résumé or C.V., and (c) A typed personal statement: one-half to one page in length, explaining a situation in which you had to use any sales related skills; including listening, persuading or communicating skills. Include information regarding your goals (personal, academic and professional) and any extra-curricular activities or volunteer work you participate in; 2) Complete a FAFSA application (or have one on-file) for establishing financial need (Free Application for Federal Student Aid); and 3) Provide two letters of recommendation from CSUF faculty/staff.

**Application Deadline:** March 25